

# ALECTRIS

SOLAR ASSET CARE INNOVATION.<sup>SM</sup>

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Renewables will continue to grow

There are many ways to grow our renewable energy business

Asset management and O&M have changed significantly in the last decade

Digitalization has and will play a significant role on how solar assets are managed and maintained

With the help of digitalization we can create new ways of working better and smarter

Distributed energy is going to see a tremendous growth

P2P and B2B will evolve further



**Companies need to eliminate waste to remain competitive**

**Leaner, smaller teams, equipped with the right tools and processes will prevail**

**Expanding portfolios without necessarily expanding teams**

**Streamlining processes and centralizing data**

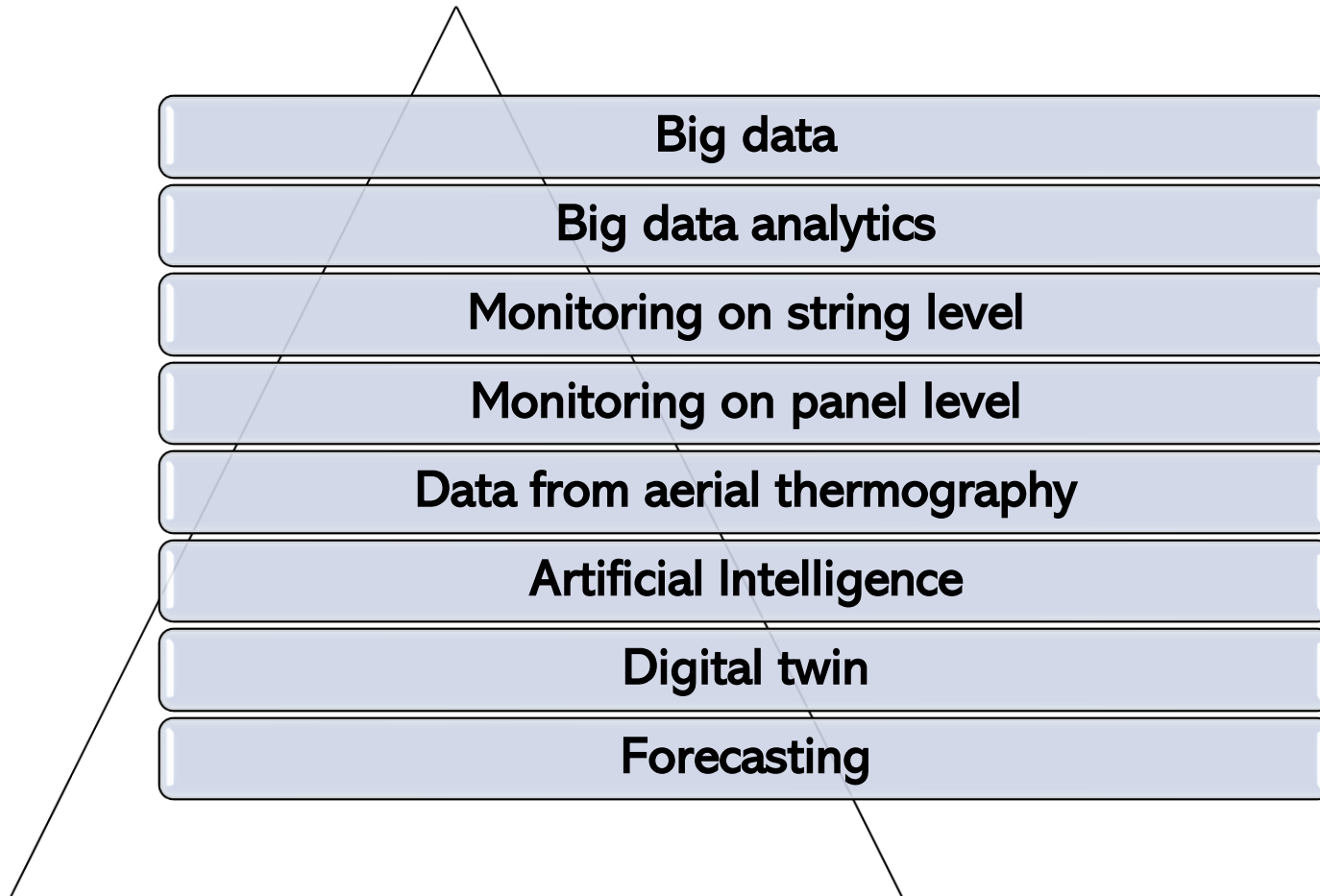
**Focusing on team's core competencies and automating as many manual processes as possible.**

**Handling multiple power purchase agreements with hundreds of invoices a month**

**Automating invoicing to free up valuable time and resources**



We have all been talking about :



50%

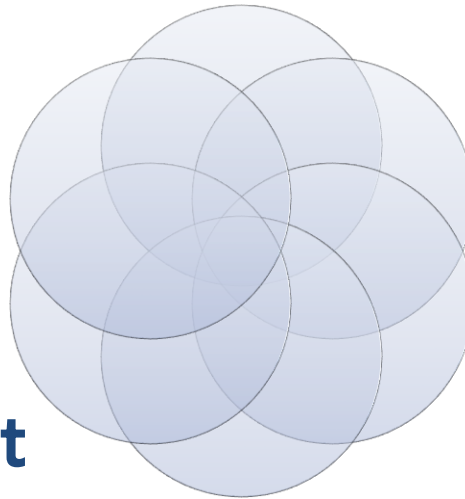


**Preventive  
Maintenance**

**PPAs**

**Corrective  
Maintenance**

**Warranty  
Management**

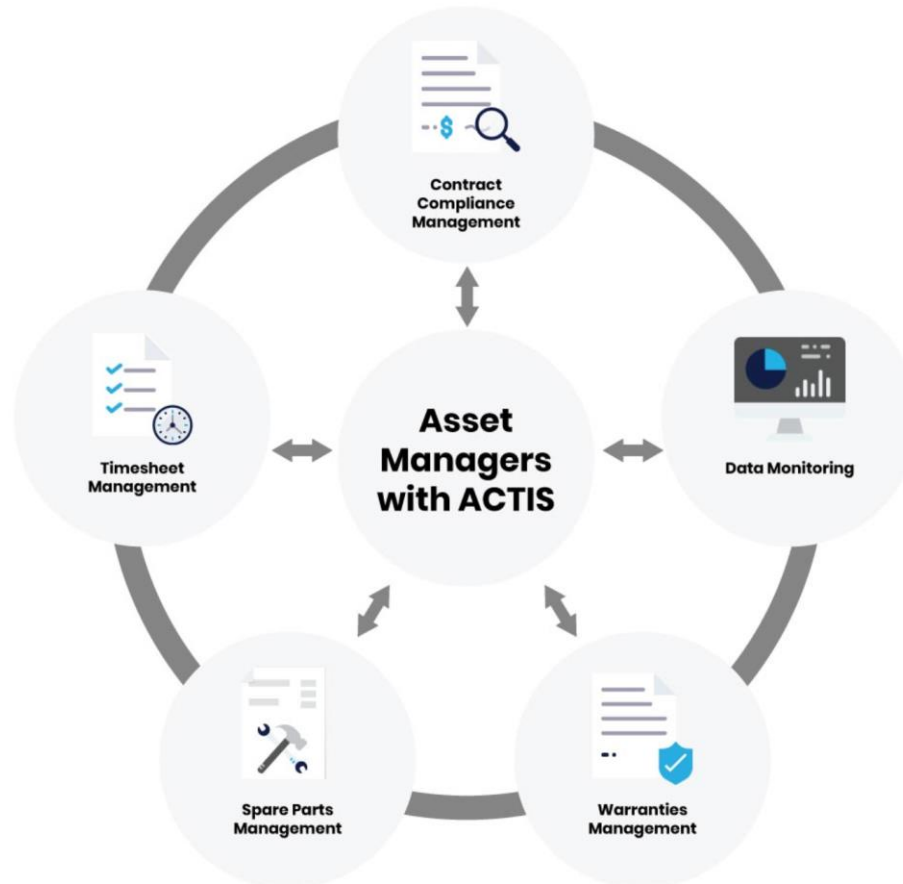


**Asset  
Management**

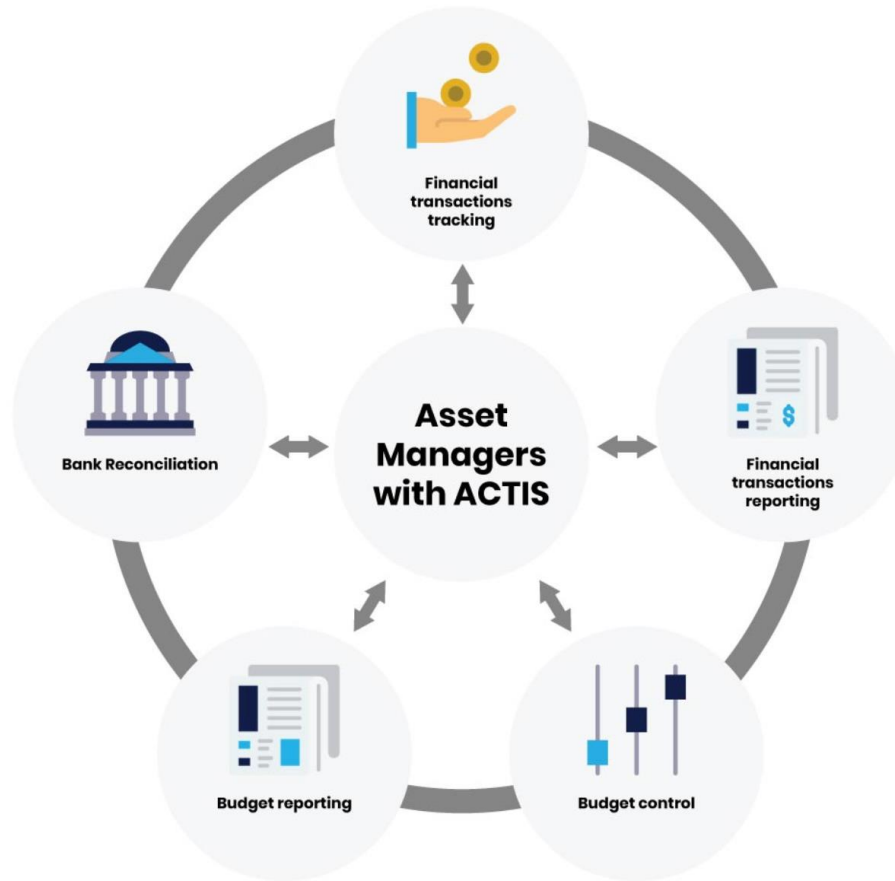
**Spare part  
Management**

**50%**

## Technical Asset Management



## Financial Asset Management

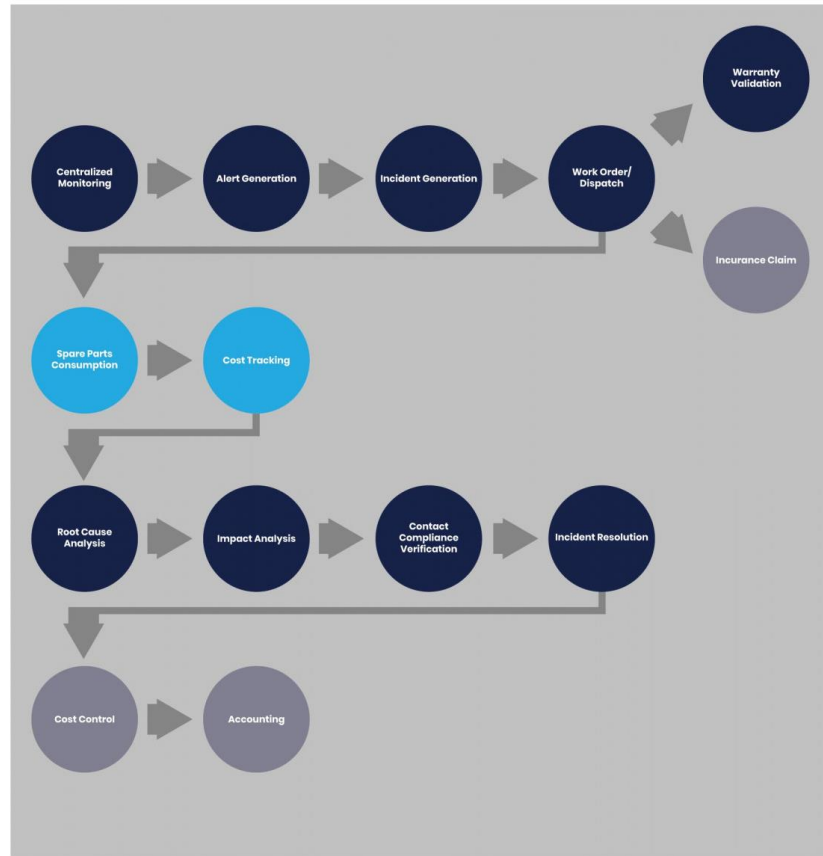


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## Operations and Maintenance



- AM Team
- O&M Team
- Field Technician



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