



Sustainable Energy for Essential Humanitarian Services



Tell us about you!
- Poll -



- Agenda -

Presenter



Olivier Jacquet, Global Account Manager Refugees, Emergencies and War – Sustainable Development – Schneider Electric

Olivier studied electrical engineering at University College, London UK, and at the French High School Centrale-Supélec. After he graduated his MSc, he also studied his MBA at College des Ingénieurs in Paris, France. Since 1998, Olivier hold various positions at Schneider Electric in solution sales, manufacturing, and entered general management roles since 2004, as Factory Manager in Western France, then as Zone Manager in Vietnam Philippines and Cambodia, and lately Senior Vice President for international projects in EMEA region.



Access to Energy

Delivering development for better lives

Presented by: Olivier Jacquet, Access to Energy – Sept. 19th 2019

Global Account Manager, Refugees, Crisis, Emergencies & A2E Business Development Vice President

Schneider Electric, the Global Specialist in Energy Management and Automation

€24.7 billion

FY 2016 revenues

~5%

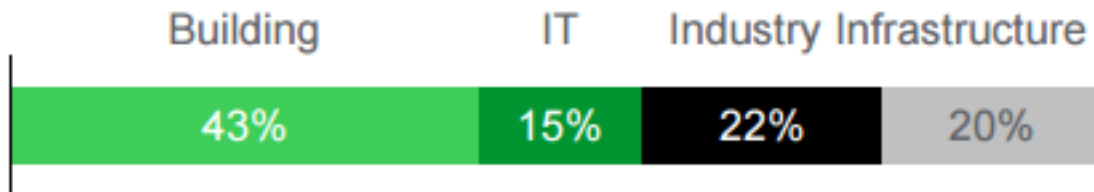
of FY revenues devoted to R&D

160,000+

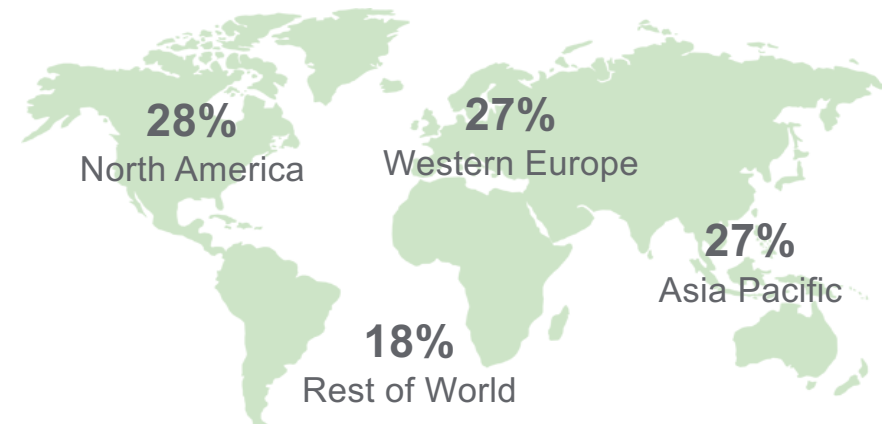
people in 100+ countries

Four integrated and synergetic businesses

– FY 2016 revenues



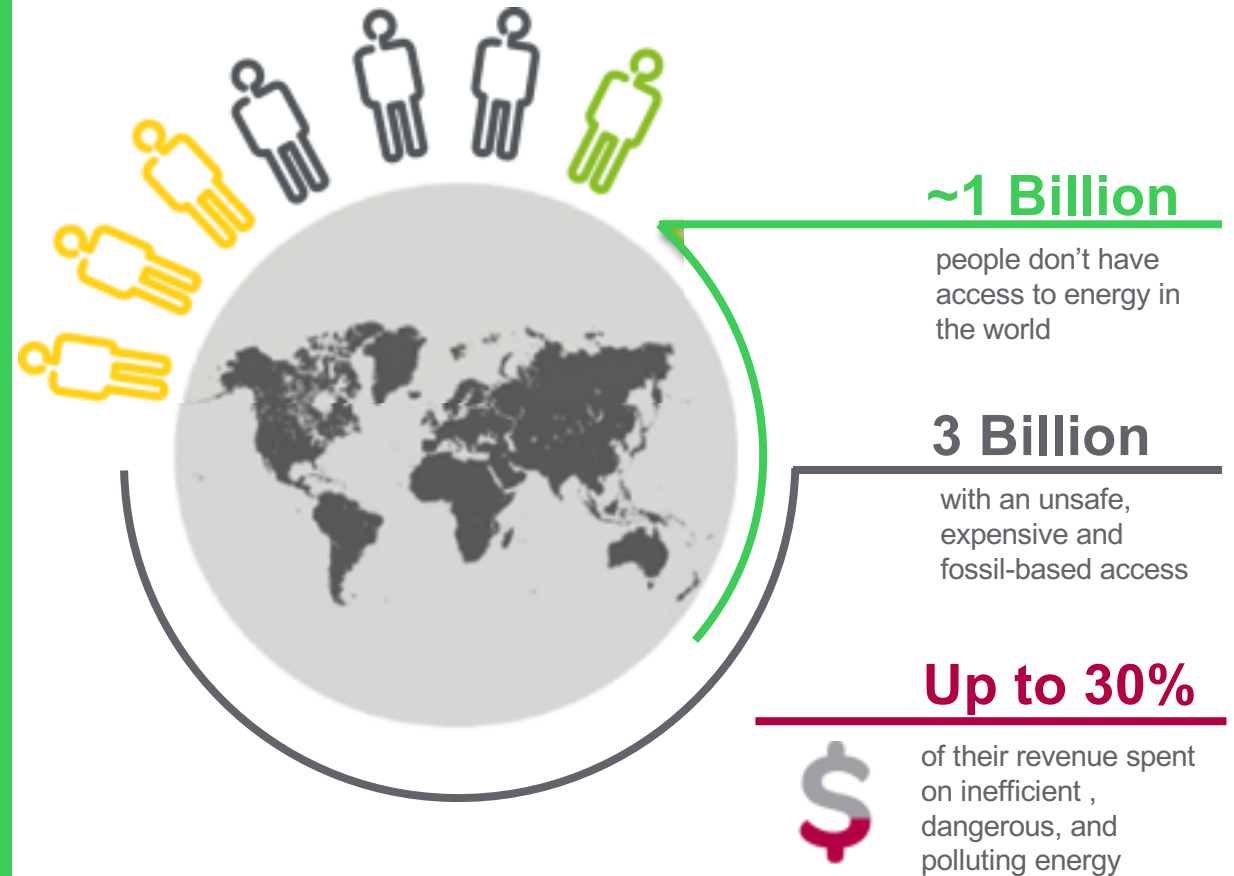
Balanced geographies – FY 2016 revenues



As the global specialist of energy management and automation,
**WE BELIEVE ACCESS TO ENERGY
IS A BASIC HUMAN RIGHT**

How do you provide energy access to people who are deprived of it?

According to the International Energy Agency, nearly 1 billion people still lack access to electricity in 2018.



OUR CHALLENGE:

We want everyone on our planet to have access to reliable, safe, efficient,
and sustainable energy

Access to Energy programme

Provide safe, clean electricity to communities by actively involving local stakeholders, including residents, end customers, and beneficiaries



Offers & business models

for the design and deployment of adequate electrical distribution offers.



Investments

Investment funds for innovative energy entrepreneurship locally.



Vocational training

Training, both technical and business, to address local skill shortages.



Offers and Business Models

A2E Offer – Our current offer

Our comprehensive portfolio of products and solutions answer to every energy access needs

Home Systems

Individual lighting
& phone charging



Mobiya

- Light
- Phone charging

Individual
electrification



Homaya

- Light,
- Phone charging
- Fans,
- TV
- Radio

Collective Solutions

Collective electrification



Villaya

- Electricity for schools, health center, and other public buildings
- Battery charging
- Lights for public areas & roads
- Easier access to water

Didactic

Vocational training



Training

- Didactical benches
- Courses contents

Villaya Emergency

Clean and cost effective power for emergency response



Robust
20 years life span
Fully tested in house
5 years warranty



Clean Energy
Solar energy
Environment friendly batteries specifically designed for tropical environment



Cost Effective
4 years ROI compared to genset
No maintenance
Fast installation



Mobile and connected
Plug & Play
Remote monitoring
Scalable

Application

Schneider Electric, leader of the Digital Transformation of Energy Management and Automation, provides a complete set of end to end solutions for people without access to energy.

Villaya Emergency is a **mobile hybrid microgrid** which takes the most of solar energy and storage technologies while matching diesel price. This solution is preassembled, transportable, "plug and play" and green!

Product Specifications

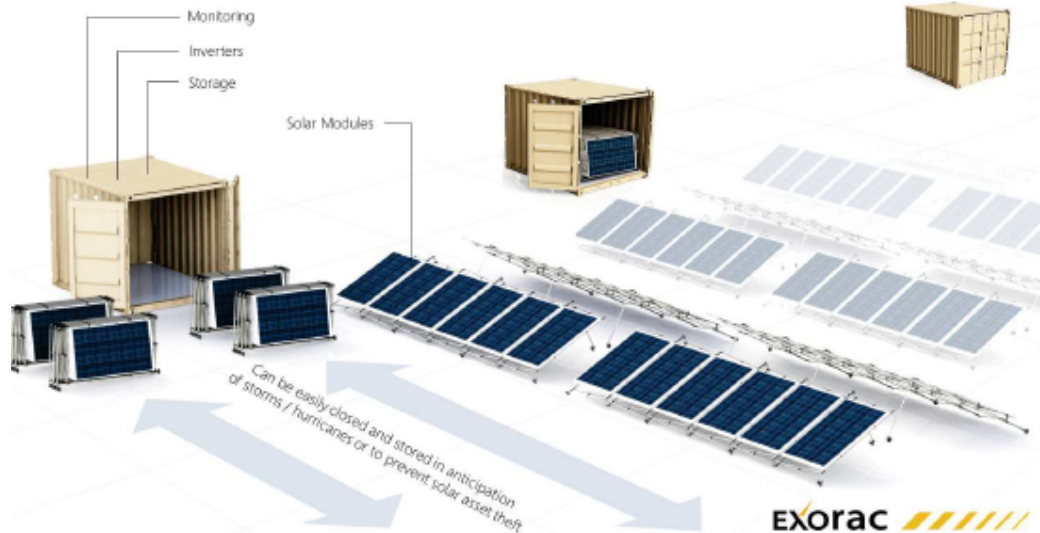
Container	10 feet
PV power	From 7kWp to 35kWp (24 to 120 modules) as a standard
Power Conversion system	From 24 V/2kVA to 48V to 21kVA
Battery storage	From 10 kWh to 60 kWh

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Access to Energy by Schneider Electric

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@SchneiderA2E

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@SchneiderA2E

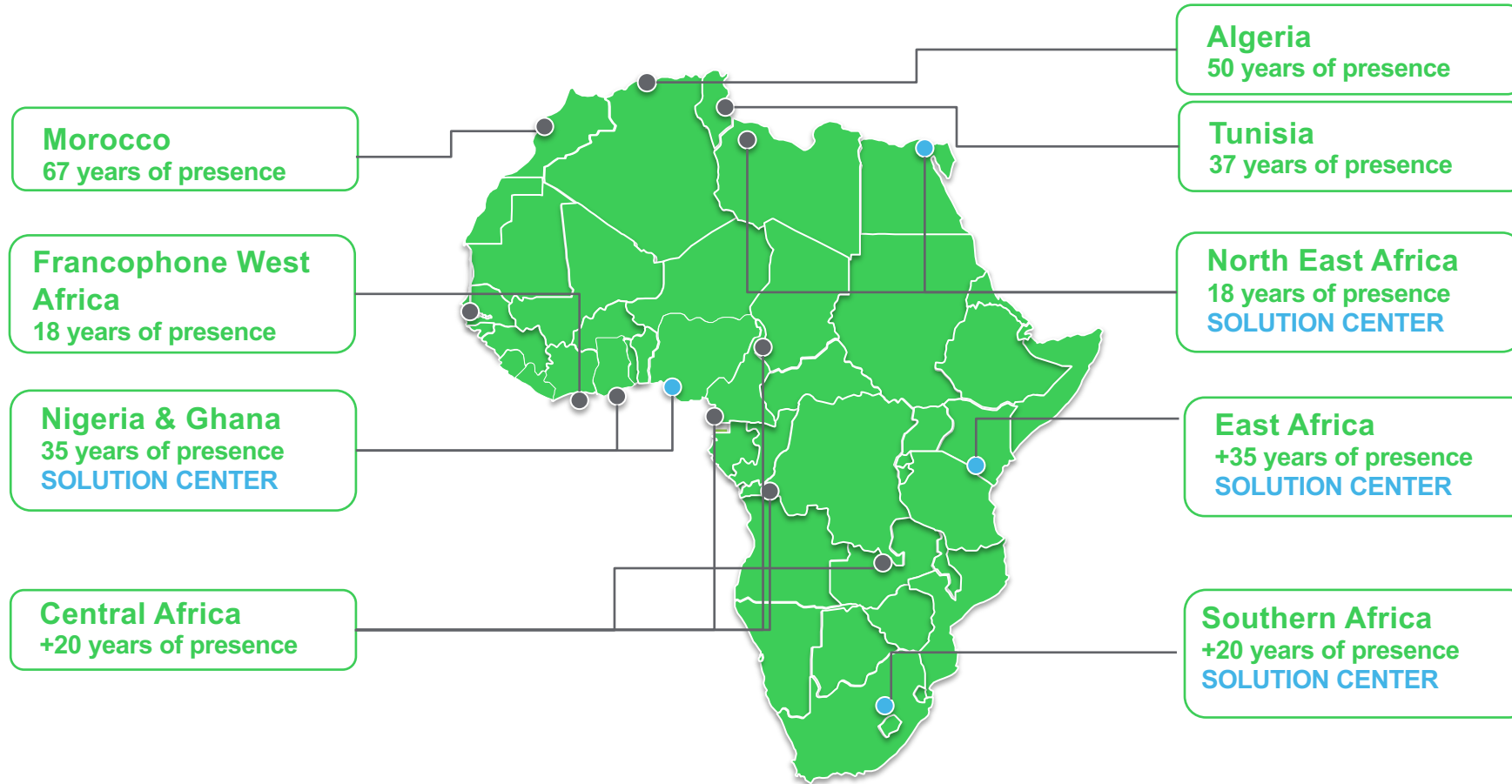
More informations on: schneider-electric.com/accesstoenergy



WE ARE THE BEST PARTNER OF CHOICE

We have technologies, worldwide presence, experience

Global presence in Africa for 40+ years: more than 2000 employees



Focus: Schneider Electric Solution Centre, Kenya

The most advanced electrical equipment factory within whole Africa.

35 years of industrial experience

Full suite of services including:

- Project engineering center
- MV/LV workshop
- Asset management and maintenance
- Site installation
- Test, commissioning, decommissioning and advanced services



Manufacturing Capacity

The products manufactured include:

- Low voltage switchgear
- High voltage switchgear
- Cable management systems including Lan cabinets
- Light fixtures and Luminaires
- Feeder pillars for power stations
- Local Area Network (LAN) Cabinets

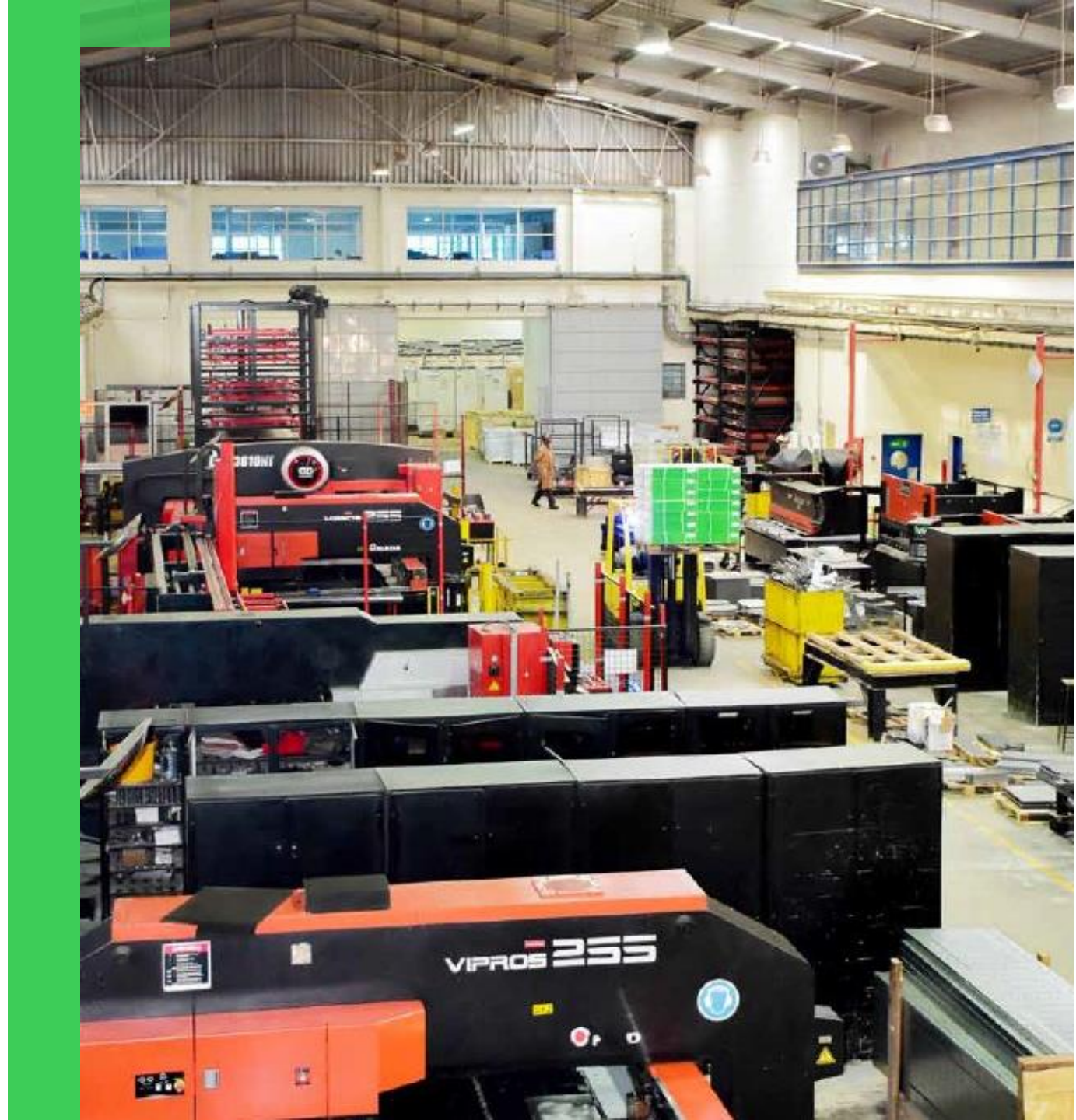
The metal workshop floor is stocked with several Amada CNC machines, operated by highly skilled technicians.

All of our products are treated with the “Tribo Powder Coating System”.

This utilizes spray guns to paint the steel items ensuring that products have a smooth finish and that they are adequately protected from rust.

Powder Coating

The powder coating system used is referred to as Tribo and is German technology. Once items are coated they are cured in an oven at 160 – 180 degrees for 15 minutes. The coat is an even film of 90-100 microns.



WANT TO PLAY A PART?

www.schneider-electric.com/accesstoenergy/

 @SchneiderA2E

 <https://www.linkedin.com/groups/2830580>

Life Is On

 Schneider
Electric

Questions?

A man with glasses on his head, wearing a light purple shirt, is smiling and looking to his left. He is sitting at a desk with a laptop in front of him. In the background, there is a blue filing cabinet and some office supplies. The text "THANK YOU." is overlaid in the center of the image.

THANK YOU.

Life Is On



Schneider
Electric

Presenter



Morten Riis, Group Director – Water Utility, Grundfos Holding A/S

For more than 25 years, Morten Riis has worked in the field of technology & engineering, i.e. working with advanced systems - in the recent years focused on both energy and water – and in this respect participated in addressing the challenges on both globally. Morten is board member at the green think tank, Concito, at the Danish Water Forum ao. Previously, he has previously likewise served as member of the advisory board of the China Europe Water Platform (Integrated Urban Water Management) as well as member of the Steering Board at 2030 Water Resources Group. Before joining Grundfos, he served in other global companies such as ABB and Oracle. Morten has a background with degrees in engineering as well as Business Economics besides diplomas in journalism, process consulting and management.

Presenter



Geraldine Tsui Yee Lin, Global Product Manager – Water Utility, Grundfos Holding A/S

Geraldine has worked as Global product manager in Grundfos for 10 years, based in Denmark, and has been involved in the Solar Water solution almost ever since joined Grundfos. Throughout the last decade, Geraldine has been responsible for solar program management, product development as well as global solar market development with extensive cooperation with aid-organizations, private and public sectors. Before her employment in Grundfos, Geraldine has an engineering degree in Mechanical Engineering with a focus on Material Science. Followed her education, she worked in the semiconductor development in Hong Kong for 8 years.



Grundfos: Sustainable solutions addressing the Water Energy Nexus.

Geraldine Tsui Yee Lin, Global Product Manager.
Morten Riis, Group Director

Grundfos Holding A/S

Sustainable Engagement: A part of the Grundfos DNA.

The Grundfos Purpose

*We pioneer solutions
to the world's water and
climate challenges*

*and improve quality of life
for people.*



“The world is full of problems that can be solved in a better way – If you think about it”

Poul Due Jensen



“I believe that we all want to deliver the world to the next generation in a better state than we inherited it.”

Niels Due Jensen

The Poul Due Jensen Foundation is the major owner of Grundfos. The ownership ensures that Grundfos stays independent, financially strong and relentlessly ambitious, with a strong focus on business, innovation and social responsibility.

Profit is not an end goal but an enabler...



Pumps provide and remove water. This is essential to life on earth.



SUSTAINABLE DEVELOPMENT GOALS

17 GOALS TO TRANSFORM OUR WORLD



Energy Usage in the water sector

Electricity costs are estimated at

5% to 30%

of the total operating cost of water and wastewater utilities (World Bank, 2012b), but in some developing countries such

as India and Bangladesh, it is as high as **40%** of the total operating cost (Van Den Berg and Danilenko, 2011)

Source: The United Nations World Water Development Report 2014, p4.

<http://unesdoc.unesco.org/images/0022/002269/226961E.pdf>

CRS: Energy consumption by public drinking water and wastewater utilities, which are primarily owned and operated by local governments, can represent **30-40%** of a municipality's energy bill. At drinking water plants, the largest energy use (about 80%) is to operate motors for pumping.

CRS: Congressional Research Service, US

<http://fas.org/sgp/crs/misc/R43200.pdf>

<http://fas.org/sgp/crs/misc/R43200.pdf>

Energy as part of a pumps total life cycle cost

The life cycle cost of a pump system is the total cost of all system components over their lifetime. This is typically 10 - 20 years.

The life cycle cost of a pumping system is calculated as:

$$LCC = C_{ic} + C_{in} + C_e + C_o + C_m + C_s + C_{env} + C_d$$

Where:

LCC = life cycle cost

C_{ic} = initial costs, purchase price

C_{in} = installation and commissioning costs

C_e = energy costs

C_o = operating costs

C_m = maintenance and repair costs

C_s = downtime costs (loss of production)

C_{env} = environmental costs

C_d = decommissioning/disposal costs

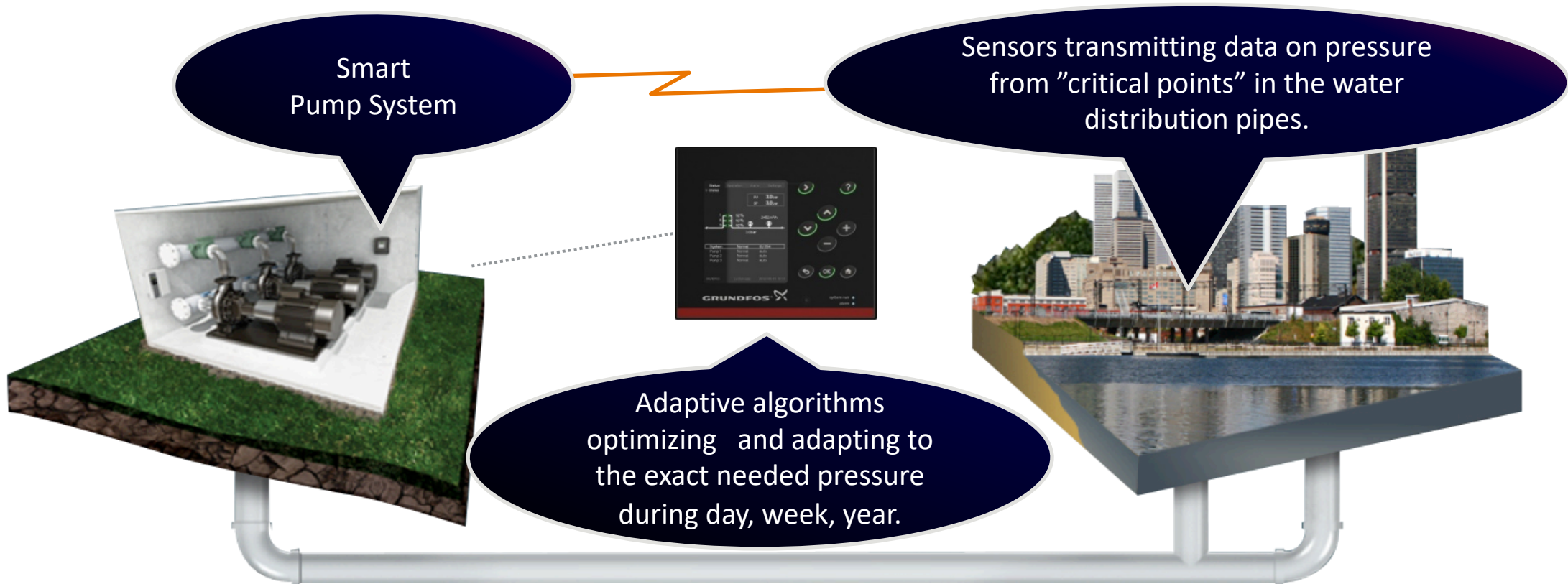
The most significant life cycle costs are initial costs, energy costs, and maintenance and repair costs. As shown on the graph, energy costs are by far the greatest of all costs.



Suggestion: Focus on Total Cost of Ownership.

<http://www.grundfos.com/service-support/encyclopedia-search/life-cycle-cost-equationforpumpingsystems.html>

System optimization – an example: Smart water solution: saving water and energy



Up to 20 percent reduction in energy consumption and 20 percent reduction in water loss.
– besides reducing maintenance cost (due to less pipe bursts which creates pipe leaks).

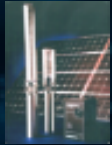
GRUNDFOS SOLAR SOLUTION | Our engagement to SDG 6 since 1980

SA1000



1980

SA1500



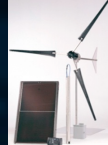
1988

SA400



1995

SQFlex



2002

CRFlex



2011

RSI



2016



Lifelink 2.0



AQtap



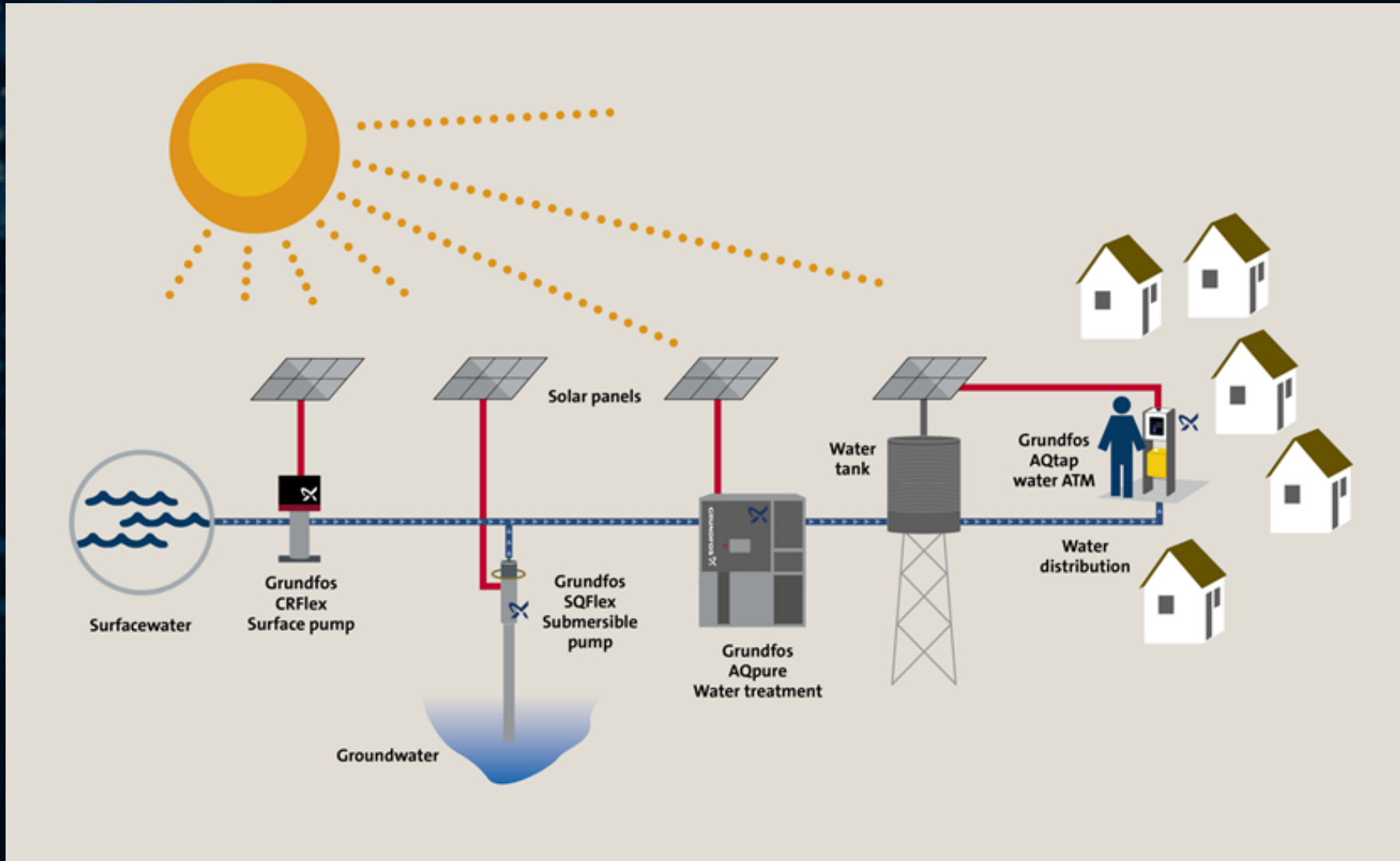
AQPure



- ❑ Our engagement on SDG6 started *since 1980*
- ❑ *Over 300,000 SQFlex installed* around the world in the last decade providing drinking water to millions of people in need
- ❑ Holistics approach to *promote responsible water consumption*
- ❑ Solar-driven water purification to *ensure safe drinking water supply*



GRUNDFOS SOLAR SOLUTION | How does our solution looks like?



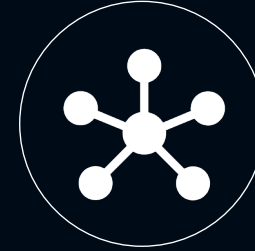
GRUNDFOS SOLAR SOLUTION | Our ambition towards 2030



SUSTAINABLE



RESILIENT



CONNECTED

6 CLEAN WATER AND SANITATION



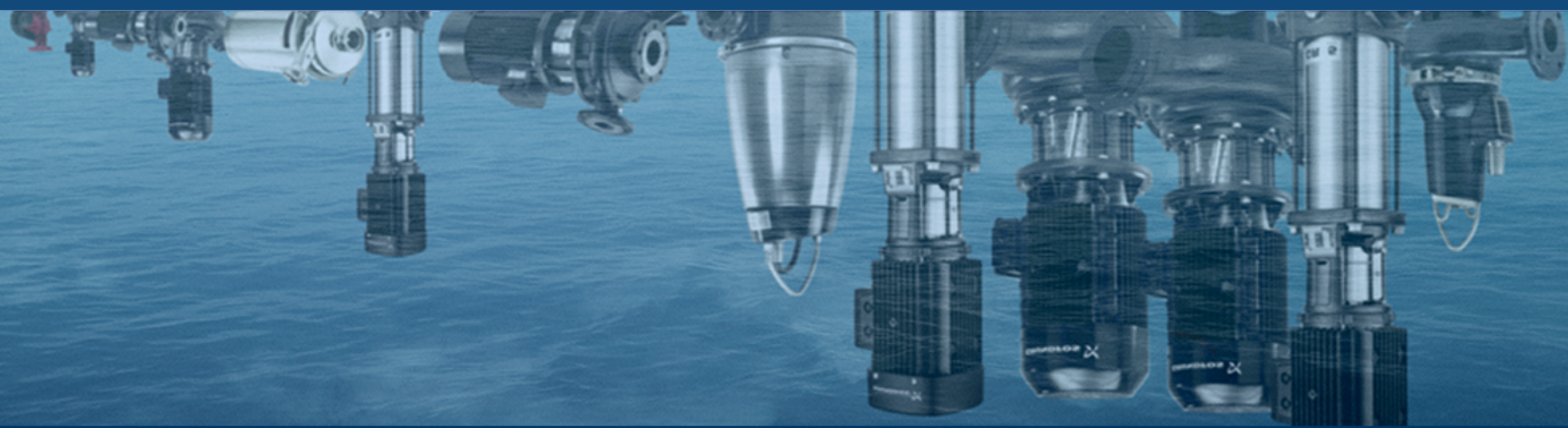
We will halve our own water consumption by 2025.

By 2030, we will have contributed to providing safely-managed drinking water to 300 million people in need.

In addition, through water efficiency and water treatment we will have saved 50 billion m³ of fresh water.



THANK YOU



be
think
innovate

GRUNDFOS 



- Poll -

Presenter



Christian Lenz, Deputy Water and Habitat Coordinator, International Committee of the Red Cross (ICRC), Lebanon

Christian holds a Master of Science in Mechanical Engineering from ETH in Zurich, Switzerland and is currently an EMBA candidate at Politecnico di Milano, Italy. After graduating from ETH, he co-founded a startup in the field of electro-acoustic solutions for concert venues, gaining on eight years of experience as a live sound engineer. Since 2016 he is part of the ICRC engineering team having worked in Iraq, Yemen and currently in Lebanon. As Deputy Water and Habitat Coordinator, he supervises all projects related to access to essential services (water, wastewater, power supply, healthcare provision, education) for refugees and resident communities.



ICRC



Solarization of Pumping Stations in Aarsal, Lebanon

Case Study



Khaled Hamzi, ICRC



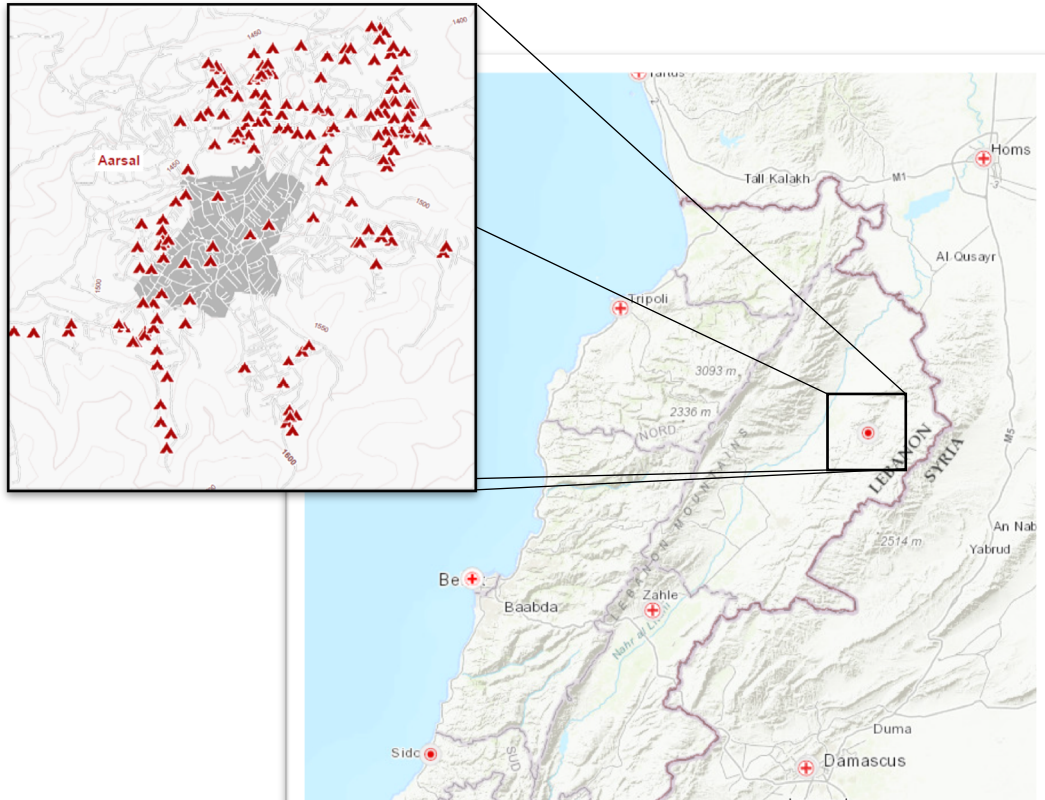
Aljazeera



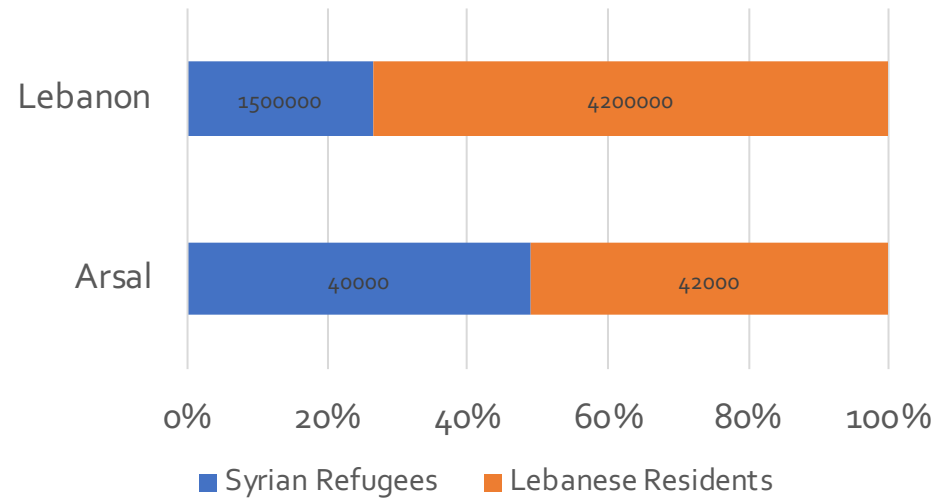
Outline

- Introduction of the context in Lebanon / Arsal
- ICRC's systemic support approach
- Arsal water system and electricity problematic
- Design considerations and setup of solar system
- Wrap up and conclusions

Why is ICRC in Lebanon / Arsal?



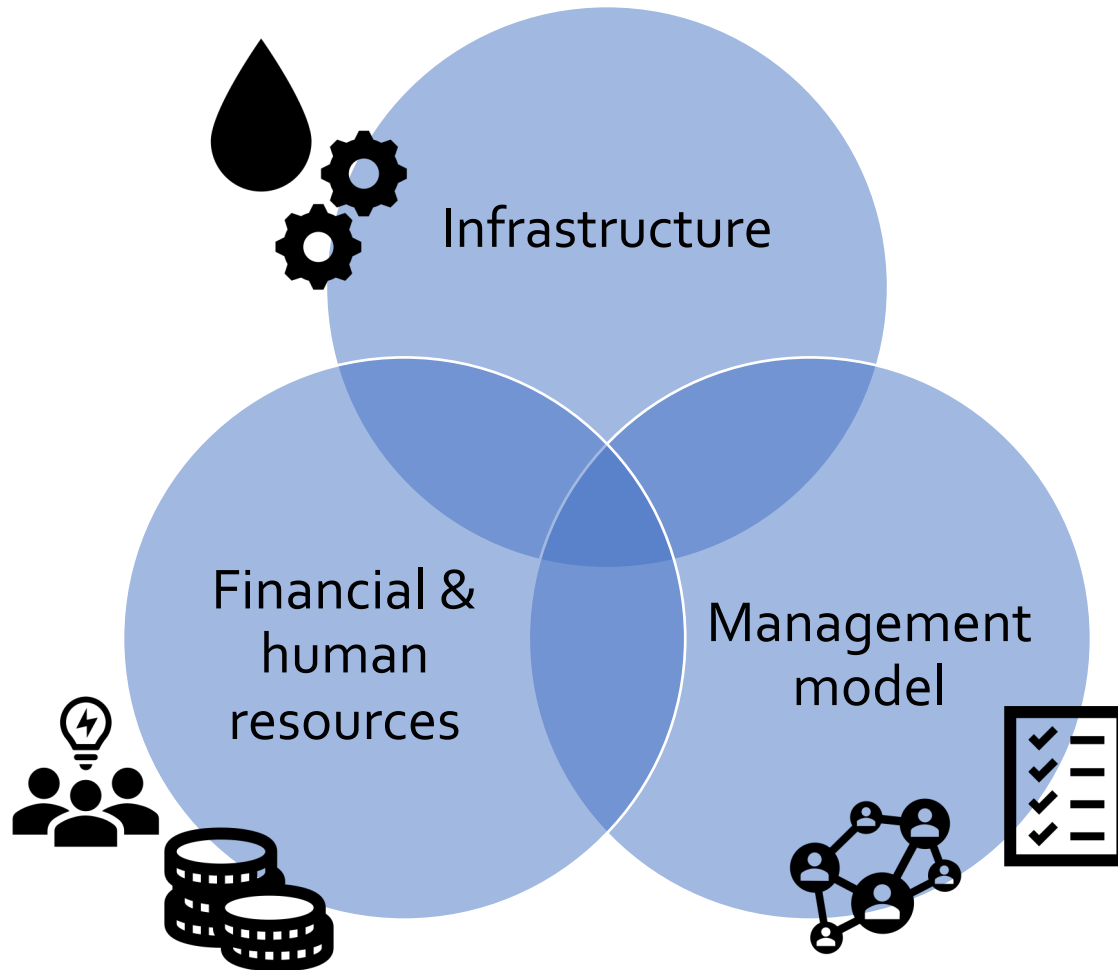
Lebanon Host vs. Resident Population



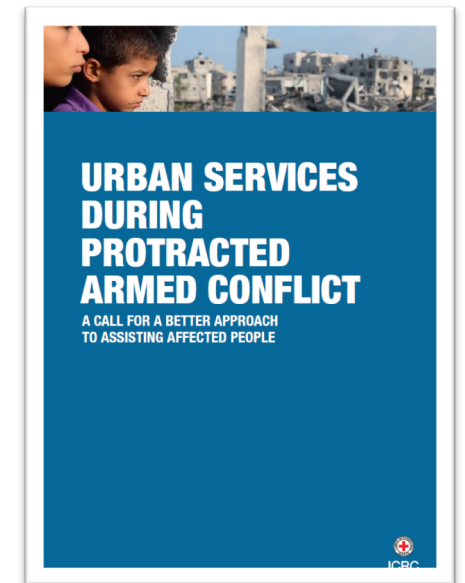
- Emergency response, 2014-17
- Systemic support, since 2017



Systemic support



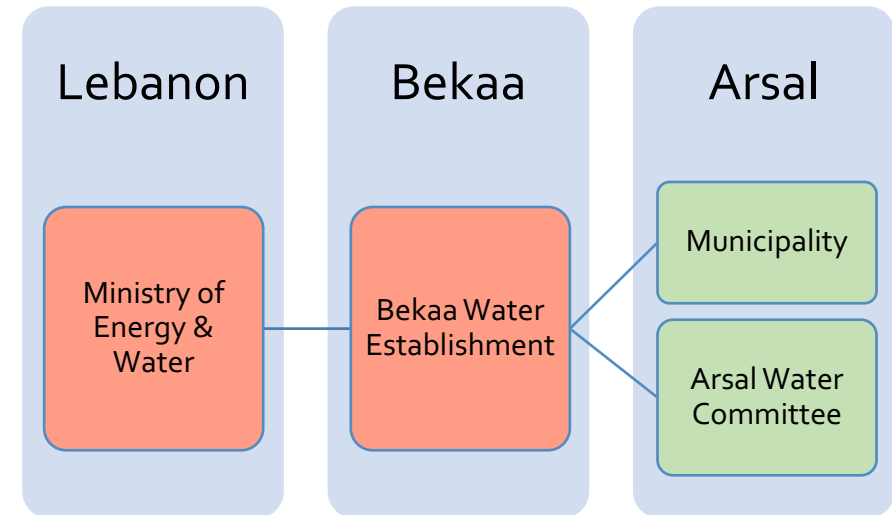
- Reconciliation of
 - Infrastructure
 - Financial & human resources
 - Management model
- Resilience at the core



<https://www.icrc.org/en/document/urban-services-protracted-conflict-report>



Water provision in Arsal



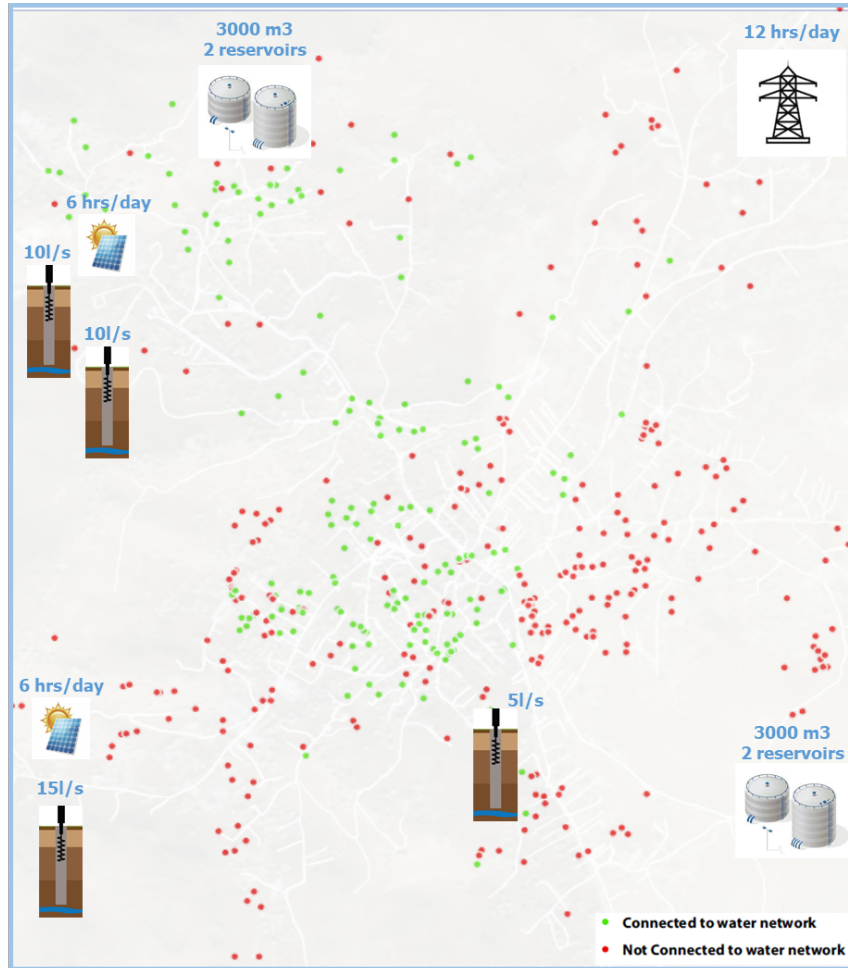
Systemic support for Aarsal water systems

- Benefiting both resident and refugee population
- Pragmatic partnership with relevant authorities (BWE - Aarsal Municipality / Water Committee)

Aim	Subproject	Year				
		2018	2019	2020	2021	2022
Increase water production	Solarization of two existing boreholes		█			
	Drilling of two new boreholes			█		
	Construction of two new pumping stations			█		
	Solarization of two new pumping stations				█	
Understand system	Data Collection – Citizen Satisfaction Survey		█			
	Installation of 270 household water meters & bulk flow meters			█		
	Water meter readings – Baseline			█		
	Data Collection – Citizen Satisfaction Survey					█
Systemic support	Local capacity building / Integration of AWC in BWE			█	█	█
	GIS to connect customers to infrastructure			█	█	█
	Support management of the water system			█	█	█
	Establish cost recovery scheme					█

today

Water system overview and main deficiencies



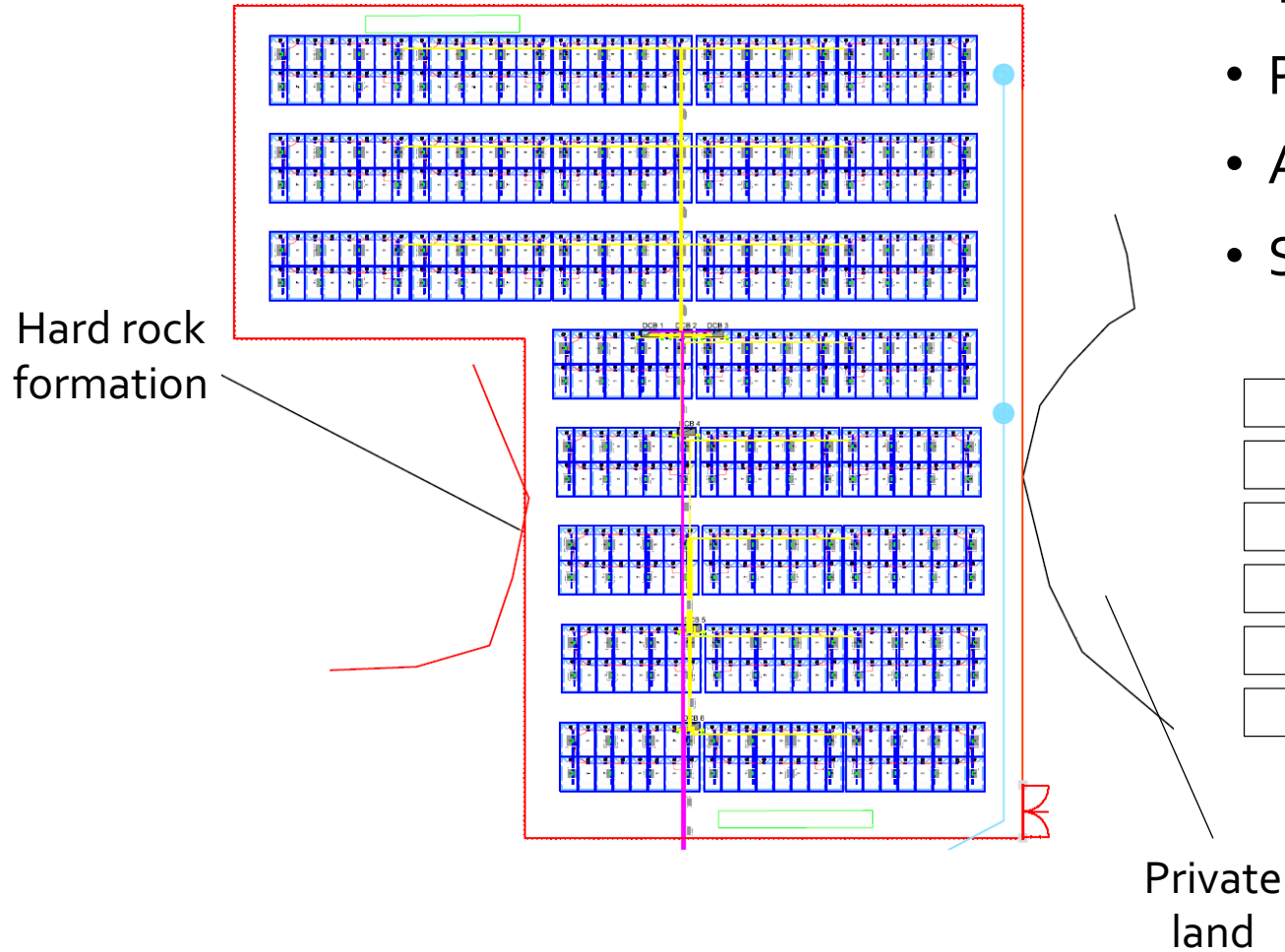
- About 12 h unstable and irregular power per day
- Water production: 1'080 m³/d (~25% of need)
- Leaking distribution network (~25-50% losses)
- Expensive coping mechanisms, water trucking, bottled water, private networks
- Weak water system management and irregular supply to different zones

Key design considerations

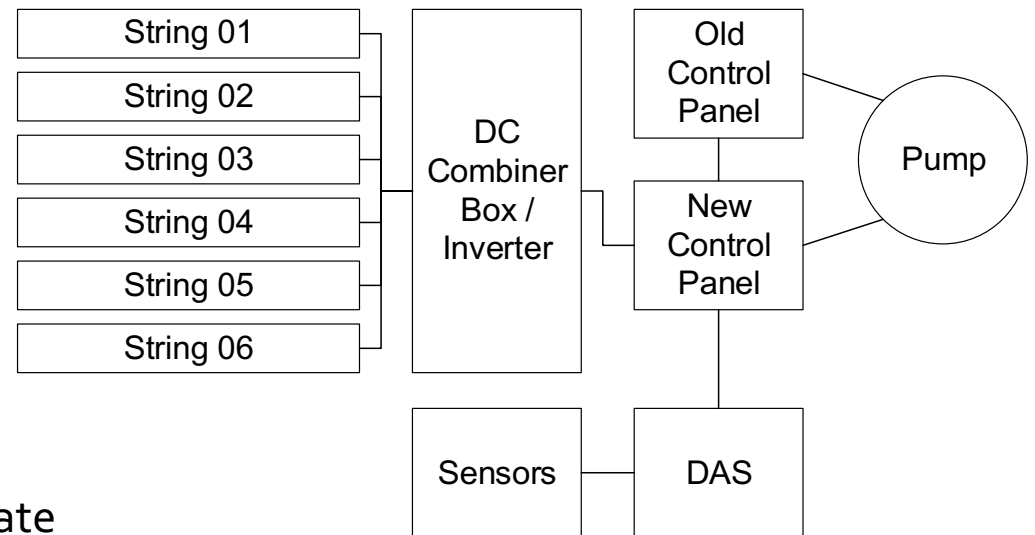


- Integrate existing infrastructure
- Optimization on location (inclination and land issues)
- Optimization of net cash saving after 10 years
- Safety considerations (quarry, lightning)

System configuration



- Total power: 153.6 kWp
- PV array: 480 panels à 320 Wp
- Average pumping: 5.21 hours/day
- System cost: ~ 150'000 USD



Concluding on results and challenges



- Challenges
 - Limited choice of location
 - Landownership issues
 - Fragile organizational environment
 - Limited technical knowledge and skills of operators
 - Integration with other systemic support activities
- Results
 - Water production increase by 35.7% (405 m³/d), serving 3'375 additional individuals
 - Reduced operational cost
 - Redundancy



Thank you

Christian Lenz – clenz@icrc.org





- Q&A -

Thank you

- Feedback: info@energypedia.info
- Webinar documentation/Additional Resources:
https://energypedia.info/wiki/Webinar_Series:_Sustainable_Energy_in_Humanitarian_Settings#2nd_Webinar