



# Swarm Electrification - Suggesting a Paradigm Shift through Building Micro-grids Bottom-up

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**Innovating Energy Access for Remote  
Areas:**

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**Discovering untapped resources**

# Bangladesh



2.8 million  
Solar Home Systems  
installed

2,500 systems/ day



The “Energy for All Case” expects (IEA, 2011):

- 30% of rural areas can be electrified via centralized grids
- 70% of rural areas can be electrified either with mini-grids or with small stand-alone off-grid solutions



## Problem of Duality:

- on-grid <-> off-grid
- centralized <-> decentralized
- government <-> private sector



**missing links**

# Result: Electrify the electrified?





- Demand tends to grow once electricity is available
- Pace of growth is hard to determine
- Oversized systems are not viable
- Undersized systems might hinder economic development
- Productive use is enhanced with bigger load

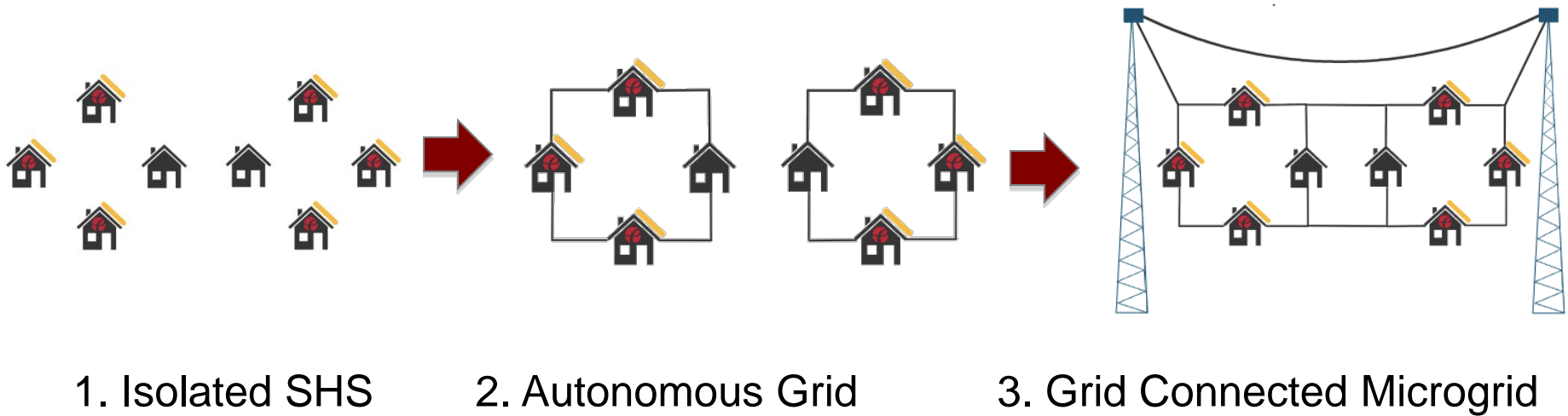


## Swarm Electrification:

- start from the bottom-up
- work with previously underutilized or unrecognized resources
- set the right incentives

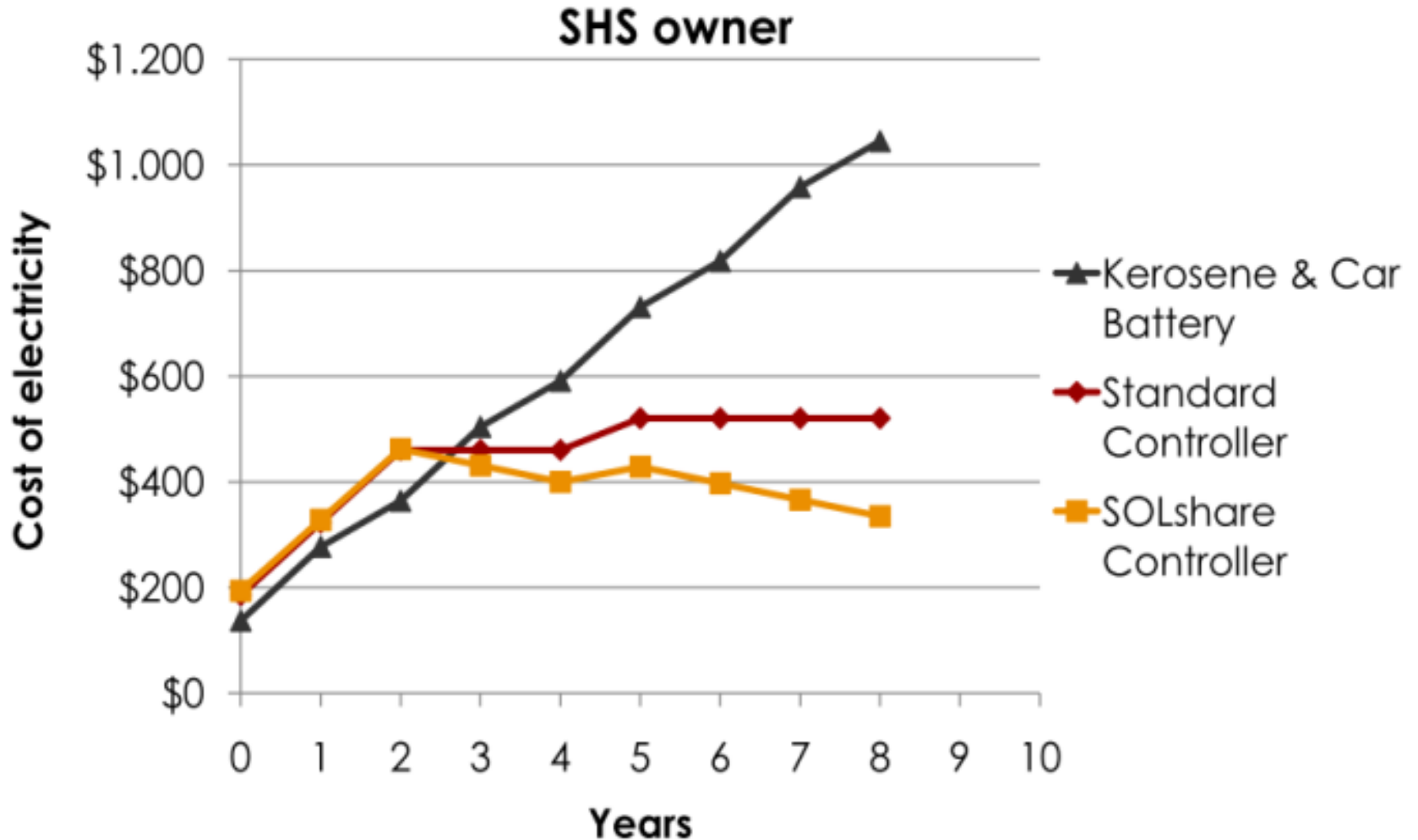


## Three step process





# Cost Analysis





- Huge “off-grid” market
- Paradigm shift needed away from dualistic conception
- Starting from the status quo
- Flexible development, supply closely follows demand
- Real-time monetization of electricity savings
- Not waiting for the grid but building the grid

Thank you!



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