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**Task 9 - Deployment of Photovoltaic Technologies:
Cooperation with Developing Countries**



Keynote Address on Rural Electrification Policy and Planning

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ENERGY POVERTY CAN TRIGGER SOCIAL UNREST

- There is global evidence that lacking access to energy, due to no supply or not given affordability, is triggering internal migration.
- Politicians must react prior to the outbreak of a conflict.

ADDRESSING ENERGY DEFICIENCY IS A LOSS MAKING BUSINESS BUT MUST BE DONE

- Providing access to energy in remote rural areas is basically a loss making business.
- Hardware subsidies are the wrong answer to the problem, they are distorting markets and are not sustainable.
- Required are local actors and entrepreneurs and a sound regulatory framework.

CHARACTERISTICS OF COUNTRIES HAVING ERADICATED ENERGY DEFICIENCY

- They have a strong regulator setting
- Tariffs independent from politics and utilities
- They did understand that a required but not supplied kWh is costing more money than to supply it as it cripples income generation
- Utilities are exposed to competition and must serve rural areas, but are paid for it
- There is a local industry providing energy services

AVOID TECHNOLOGY DRIVEN PROJECTS

- Technology driven projects perform less good than programs where people can make an informed choice
- Energy deficiency is also an educational issue, schools and teachers should be involved

BENCHMARKS

- With today's options at hand an installed kW can be implemented in the range of 3000 USD.
- Energy efficient appliances allow smaller installed capacities to serve communities.

LOCAL MANUFACTURING AS AN ENTRY POINT

- Many developing countries are manufacturing equipment to allow access to energy on their own, many of them very successfully.
- In these countries this industry has created locally available expertise
- Contributed to the sustainability of the sector, besides having created job opportunities.

VERY BIG RE POTENTIAL AVAILABLE

- Every country with still unserved communities has the natural resources to address its energy deficit through sound proposals and political will.
- Today less than 1% of the global PV module production is used to benefit unserved areas or communities