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10-12 DECEMBER 2012, KATHMANDU, NEPAL

# PRODUCTIVE END USE OF MICRO HYDROPOWER PLANTS

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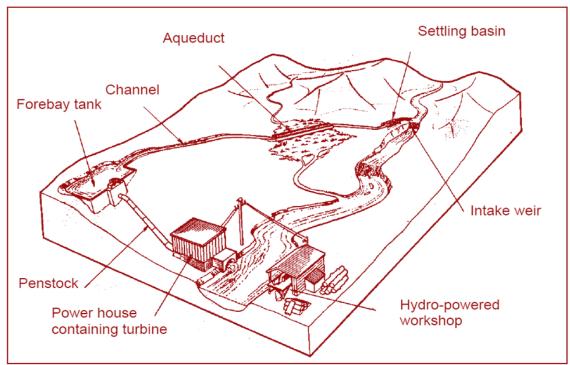
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### MHPs in Nepal: A Bird Eye View









- Definition: 5- 100 kW
- AEPC involvement: up to 1000 kW
- Number of MHP: 645
- Total Installed
   Capacity: 12 MW
- Planned Capacity: 25
   MW in 5 years
   (NRREP)



# MHP IN NEPAL: CRITICAL ISSUES

#### SUSTAINABILITY OF MHP IS A CRITICAL CONCERN

#### **CAUSES**

#### **POLICY:**

 Procurement based approach rather than end-use approach

#### **INSTITUTIONAL:**

- Grid and Off grid Divorce
- High political consideration
- Highly Subsidy based
- Subsidy provided NRs/HH

#### **FINANCIAL:**

- Utilization (25-40%)
- LowerDemandBased tariff
- 10% PEU criteria

#### **TECHNICAL:**

- Repair & maintenance,
- Capacity building,
- Quality of workmanship and equipment



# MHP IN NEPAL: CRITICAL ISSUES CONTD...

#### FINANCIAL RISK & BURDEN:

- Government=19.2 m\$
- Community / private= 10.8m\$

#### **RESOURCE WASTE**

MWh/day =172 MWh Money =2.8 m\$

#### OTHER:

Environmental
Employment
Confidence level



#### SUSTAINABILITY OF MHP IS VERY BIG CONCERN

For the target of 25 MW .... How much we are putting in stake?



# Addressing Sustainability .....

- Optimal utilization of MHP capacity.
  - Productive End-use Development
  - Power Evacuation
    - Grid connection of MHP
    - Mini grid formation and grid connection

PRODUCTIVE END-USE DEVELOPMENT

WHY: PEU HAS MORE MULTIPLYING EFFECT IN SOCIO

ECONOMIC DEVELOPMENT OF RURAL AREAS





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Foreign aid dependent

**Stagnant Economic Growth** and Negative Trade balance

Remittance based Economy



# **BIG CHALLENGES ......**

Can / How remittance be used productively?



Remittance in 2010/11 Growth:34.7 %, Total: Rs. 217.76

billion



Can / How MHP be used?



#### ONGOING INITIATIVES ...... ORGANIZATIONS INVOLVED.























Micro-Enterprise Development Programme

Micro Enterprise. Macro Impac





**Danish Development Cooperation** 



NATIONAL RURAL AND RENEWABLE ENERGY PROGRAMME (NRREP)

- SINGLE DOOR APPROACH (FUNDING TO PROGRAMME LEVEL)
- SEPARATE COMPONENT ON PRODUCTIVE END USE

#### **Multilateral and Bilateral Donors**







**NUMEROUS PROJECTS AND PROGRAMMES ON LIVELIHOOD AND INCOME GENERATING ACTIVITIES** 

**Local and International NGOs** 



#### **KEY LESSONS LEARNT: TYPES OF PEU**



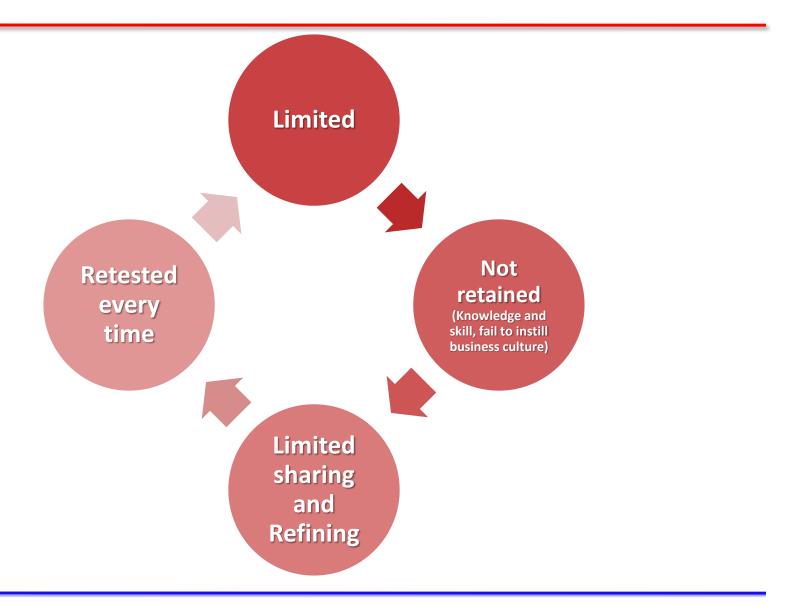
- Direct and indirect use
- Knowledge and experience limited to few types of PEUs only
- Mostly production driven with minimal business thinking
- Missing integration, diversification and value addition concepts

#### **KEY LESSONS LEARNT: FINANCE**

- Subsidy based brought dependence and decreased sense of ownership
- High interest commercial loan not suitable
- Soft interest credit loan most suitable
- Revolving fund mechanism works effectively in community environment
- Saving and lending limited, and mostly done through community, MFI groups. Presence of commercial banks mostly limited
- How to use remittance as financial resources is a challenge?



#### **KEY LESSONS LEARNT: TECHNOLOGY AND TRANSFER OF KNOWHOW**





#### **KEY LESSONS LEARNT: ORGANIZATION**

Producer Cooperative Logistic and market linkage Private / Market Community Individual All form of organizations are valid in Nepal Private / Private / individual proved to be more Individual efficient but limited Community and cooperative being largely promoted



At logistic and market linkage service

Private sector are mostly visible

#### KEY LESSONS LEARNT: MARKET

- Underdeveloped market condition is less touched & not even experimented
- Logistics and relevant services are limited and expensive
  - Few service providers
  - Proper government initiatives missing
  - Unattractive market for private sector,
- Market not properly linked and creating less competitive business environment

Producers and consumers are mostly denied from full benefit of the market and centered around few middle man



## **PEU: VISION**

LOCAL PEOPLE USING LOCAL RESOURCES FOR LOCAL PRODUCTION OF GOODS AND SERVICES AND CREATING LIVELIHOOD OPPORTUNITIES FOR LOCAL ECONOMIC DEVELOPMENT

LOCAL RESOURCES
LOCAL PEOPLE

Local production

Financial and human resource

**M**ARKET



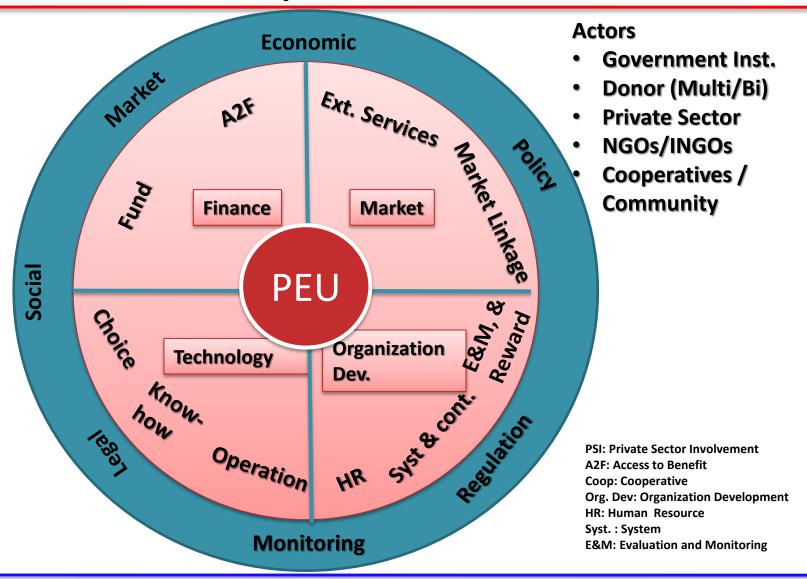
## REALIZING THE VISION — GUIDING PRINCIPLES

- Breaking the donor dependency cycle
- Developing market driven enterprises
- Diverting remittance for productive purpose
- Focusing on youth involvement
- Facilitating business culture esp. in rural setting

# AMONG KEY PRECONDITIONS Reliable and Quality power supply



# PEU implementation





# MY CONCERNS.....

- Do we have
  - Right institutes
  - Proper system
  - Competent HR
  - Proper mind-set

for PEU development?

 Does NRREP –PEU Component has such capacity built-in?

If not are we not repeating the same mistakes?



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# MIT SOLUTIONS AND RENEWABLE WORLD WORKING TOGETHER



# THE PROJECT

# SUSTAINABLE DECENTRALIZED RENEWABLE ENERGY SYSTEM FOR RURAL ECONOMIC DEVELOPMENT (SDRES-RED)

#### A TWO PHASED PROJECT

- 1. THOROUGH FEASIBILITY STUDY
- 2. DEPENDING ON THE OUTCOME OF THESE STUDIES AN IMPLEMENTATION



# SELECTED AREA



#### **BASIS**

- Diverse Socio-Economy
- Accessible and Inaccessible
- Developed and Underdeveloped Market
- Diverse Resource potentials
- MHPs



# PHASE I: FEASIBILITY STUDY

## DEVELOP DIFFERENT RANGE OF MODELS STRATEGY FOR PEU DEVELOPMENT IN THE TARGET AREAS

- Assessing the socio-economic situation, behaviour and attitudes
- Stocktaking of initiatives and their effectiveness,
- Identify possible role of different actors
- Determining the possible enterprises matrix: its market, and local resource potential, human and financial capital needs, their technology and supporting services
- Mapping out the project implementation modalities
- Designing and accessing a range of financial and market linkage models
- Mapping a sustainability path
- Possibility of youth and women Involvement
- Creating a SWOT analysis for each suggested enterprise



# PHASE II: IMPLEMENTATION

#### IMPLEMENTATION OF THE PROJECT

- Creation of social capital
- Full Business plan development and selection of feasible enterprise for implementation
- Access to finance and market linkage development
- Realization of enterprise
- Capacity Building (Technical, Enterprise development, operation & management, and Finance & Market linkage
- Continuous supervision for two years after project practical completion



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