Off Grid Power Forum-Inter Solar Europe 2014

4th Jun, 2014, Munich, GERMANY



Off Grid Solar PV Status & Its Potential in Myanmar





Htun Naing Aung

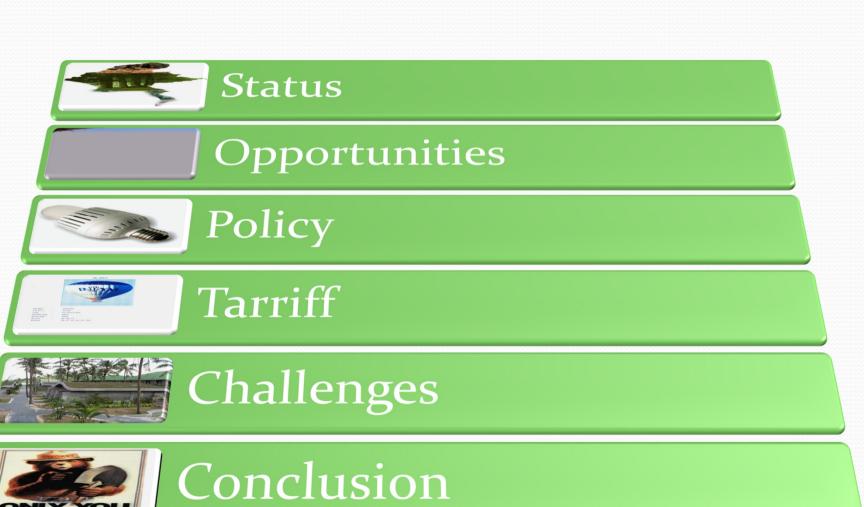
Chairman (Energy & Environmental Group of Myanmar Industries Association)
Working Committee Member of Myanmar Engineering Society
Joint Secretary General of Myanmar Industries Association





Chairman/CEO (Kaung Kyaw Say Group of Companies)





Location Map of Myanmar Russia Location □ Latitudes = 9° 58□ to 28° 29□ N □ Longitudes = 92° 10 □ to 101° Kazakhstan Mongolia 10□ E Area Uzbekistan Kyrgyzstan **☐ Total land area = 676,577 km2** Turkmenistan Tankistan (67.7 mil ha) China **Mean Temperature range** Afghanistan 5 Iran **□25° C ~ 33° C (Rainy Season)** Pakistan. Nepal Bhutan □10° C ~ 25° C (Cold Season) India ietnam □32° C ~ 38° C (Hot Season) Oman **□43° C (Maximum Temperature)** ARABIAN SEA BAY OF BENGAL Thailand **Demography** Cambodia Population = 58 million Pop: density = 87 per km2 Sri Lanka Malaysia Malaysia INDIAN OCEAN Pa



The Republic of the Union of Myanmar

Total land area: 676,577 sq. km

⇒50% mountains and forests (northern and eastern)

Total coastline: 2,832 km

Population: 60 millions (2010 est;)

Growth Rate: 1.84%

GDP: USD 76. 5 Billion GDP per capital: USD 650



Current Electrification Ratio

Population

60 million

Number of Households

8.92 million

Electrified Households

2.575 million

▶ Electrified Percentage

28.86%

Source: Department of Hydropower Planning, 2013



Back ground history of Electricity in Myanmar

- Electric power generation started in 1908 at Ruby mine (Moe Gote)
 - Yangon and Mandalay consumed Direct Current (D.C) distribution system in 1910.
 - Alternative Current (A.C) system started in 1922.

By 2013

Electrified Percentage

28.86%

Myanmar Energy Situation

MYANMAR [BAU]

Primary energy consumption	Mtoe				Share, %					
	1990	2005	2007	2020	2030	1990	2005	2007	2020	
Total	10.7	16.0	15.7	23.8	35.2	100.0	100.0	100.0	100.0	-,
Coal	0.1	0.1	0.1	0.4	0.7	0.6	0.7	0.8	1.8	
Oil	0.7	2.0	1.8	4.8	9.7	6.9	12.5	11.7	20.0	
Natural gas	0.8	3.5	3.1	5.5	9.4	7.1	21.6	19.5	23.3	
Nuclear	-	-	-	-		-	-	_	-	
Hydro	0.1	0.3	0.3	6.1	13.4	1.0	1.6	1.9	25.8	
Geothermal	-	-	-	-	-	-	-	-	-	
Others	9.0	10.2	10.4	6.9	2.0	84.5	63.6	66.0	29.1	

Final energy demand	Mtoe			Share, %						
Sector	1990	2005	2007	2020	2030	1990	2005	2007	2020	-
Total	9.4	14.2	14.0	21.6	32.6	100.0	100.0	100.0	100.0	-
Industry	0.4	1.4	1.4	2.8	5.0	4.2	10.1	9.9	12.8	
Transportation	0.5	1.3	1.4	3.9	8.5	4.8	9.4	9.8	18.2	
Others	8.5	11.2	11.0	14.4	18.0	90.0	78.7	78.7	66.4	
Non-energy	0.1	0.3	0.2	0.6	1.1	1.0	1.9	1.7	2.6	
				,					-	
Total	9.4	14.2	14.0	21.6	32.6	100.0	100.0	100.0	100.0	1
Coal	0.0	0.1	0.1	0.3	0.6	0.5	0.8	0.9	1.3	
Oil	0.6	1.8	1.7	4.5	9.5	6.3	12.3	12.5	21.0	
Natural gas	0.2	2.2	1.8	4.4	8.3	2.4	15.6	12.5	20.3	
Electricity	0.1	0.3	0.4	* 0.8	1.4	1.6	2.2	2.8	3.7	
Heat	-	-	_	-	-	-	-	-	-	
Others	8.4	9.8	10.0	11.6	12.9	89.2	69.1	71.3	53.8	

- Per capita electricity consumption was about 105 kWh per year
- Electricity consumption increased by
 15% annually
- The largest end-use of electricity in the country is for "general purpose," representing households, accounting for approximately 42% of total end-use in 2011, followed by industry at 36% and commerce at 20%.
- Government targeted GDP growth rate7.81 % annually on MCDP

Stance for Qualified Power Industry Gov commitment

Gov commitment Strong legal framework Innovation Tech Investment Future
Power
Security and
Economic
Growth

Effectiveness

Efficien

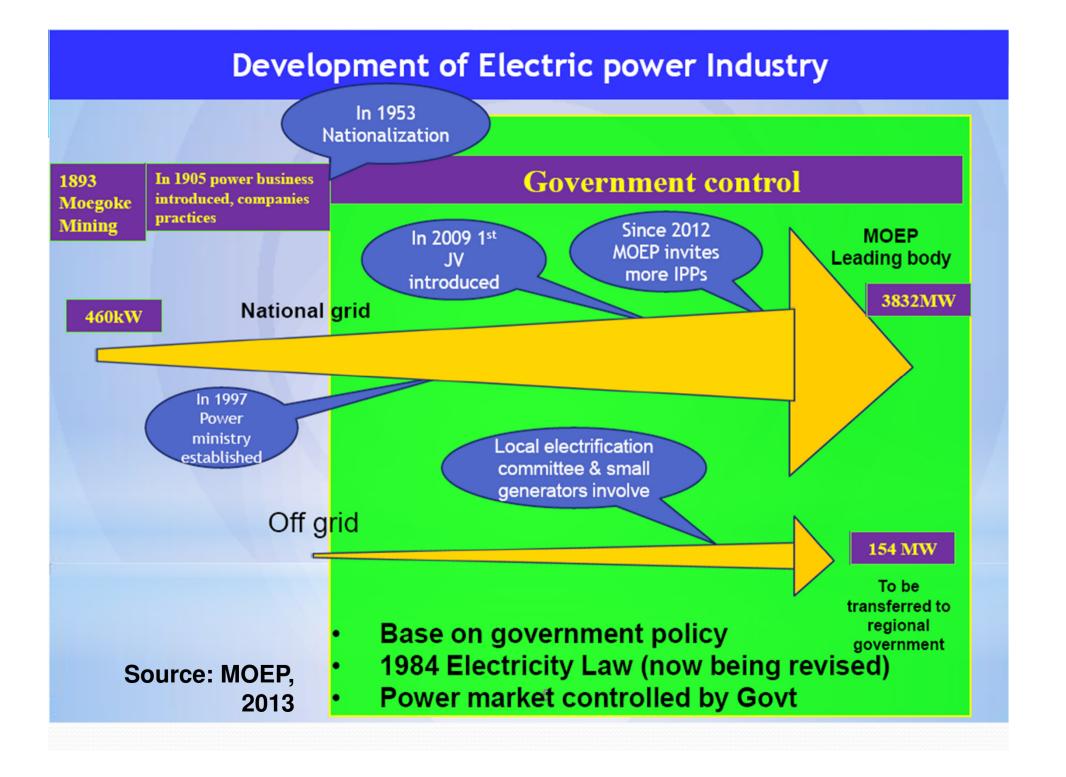
Cy

Environment al friendly

Economy

Reliable and Stable Power Supply

Source: MOEP, 2013



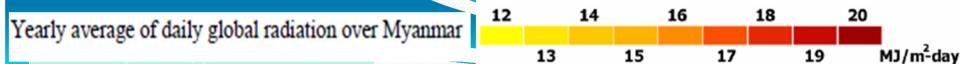
Involvement of Local companies in Distribution

Operation

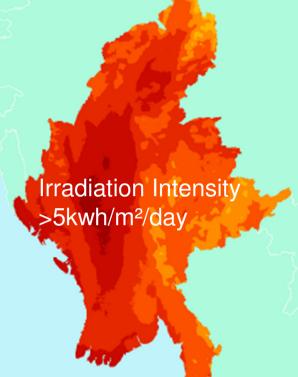
Location	Permitted companies		Permitted township
Yar	ngon	1	1
Ma	ndalay	4	8
Sha	an State	4	8
Tar	nithari	1	1
Tota	1	10	18

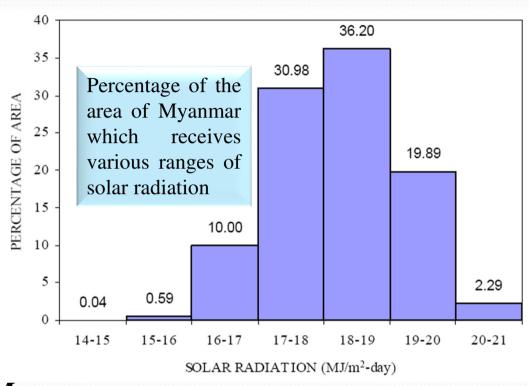
- ▶ (32) companies for (95) townships will be permitted soon depend on their FSR
 - **▶** Purchase power from MEPE gird and sell end users
 - **▶** Local grid operation in permitted area, system improvement and upgrade
 - Reduction of Energy loss for more profit
 - **▶** Innovation of Tech and effective effort are essential for them

Source: MOEP, 2013



Source: Assessment of Solar Energy Potentials for the Union of Myanmar, Sep, 2009





Solar Energy Potential of Myanmar

- of 18-19 MJ/m2-day, while there are only a few percents of the area with less solar radiation
 - (< 15MJ/m2-day). This indicates that most parts of Myanmar receive relatively high solar radiation.

SPV Home Lighting System launched at Township Authority Office





SPV Home Lighting System launched at Village Authority Office







Photo Credit: Renewable En Association of Myar









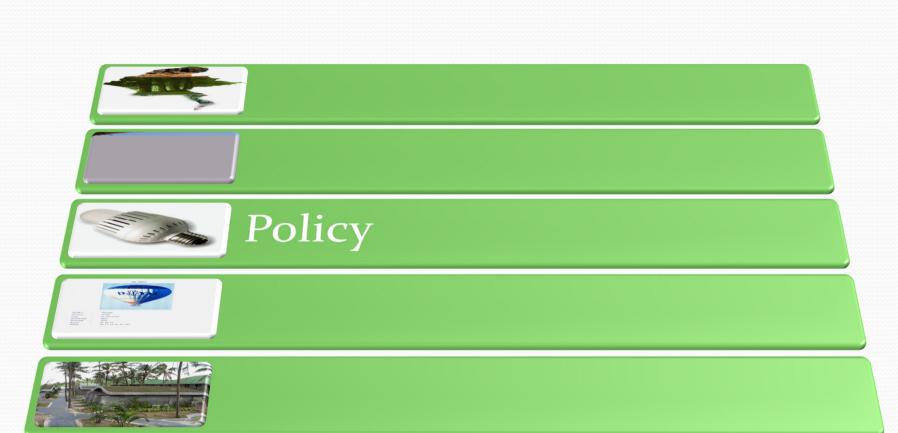






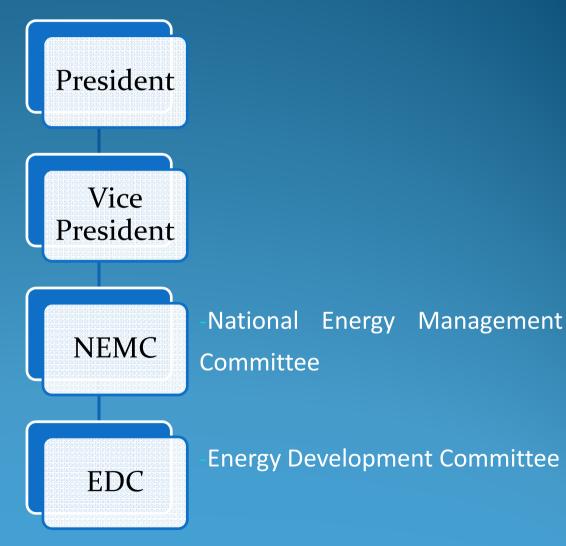






The Policy Driver

The NEMC was formed by Presidential Notification No 12/ 2013 on 9 Jan 2013



Formation of National Energy Management Committee (NEMC)

The duties of NEMC are as follows:

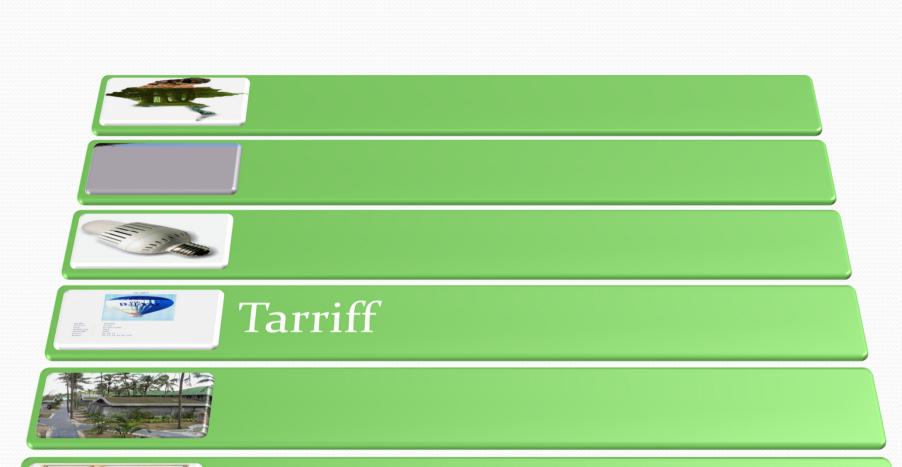
- formulate national energy policy and energy security strategy
- to draft necessary law, rules and regulations to implement the policy and strategy
- privatization of state owned energy sectors
- development of electricity sector in short and long term plans
- utilization of coal and CCT technologies for power generation
- generating electricity using renewable resources(for off grid rural electrification)

Formation of National Energy Management Committee (Cont,)

- providing adequate power for industries
- to prioritize oil and gas for domestic demands
- to promote foreign direct investment for energy development
- to adopt convenient pricing policy for consumers and investors
 - to promote energy efficiency and conservation in industry, transport and household sectors
 - to participate in ASEAN civilian nuclear power activities

Energy Policy

- Ensure energy security for sustainable economic development;
- Provide affordable and reliable energy supply to all categories of consumers; especially to those without electricity in remote areas;
- Achieve government's overarching objective of poverty reduction;
- Increase foreign exchange earnings through energy exports after meeting the national demand;
- Expand community-based renewable energy projects, with women participation, that are based on fuel that is free and self-renewing: the sun, the wind, biomass, hydro, geothermal, and others;
- Gradually reduce fossil fuel based energy supply that continuously rises in price, is dirty, dangerous, causes global warming, and destroys the habitat of this planet.

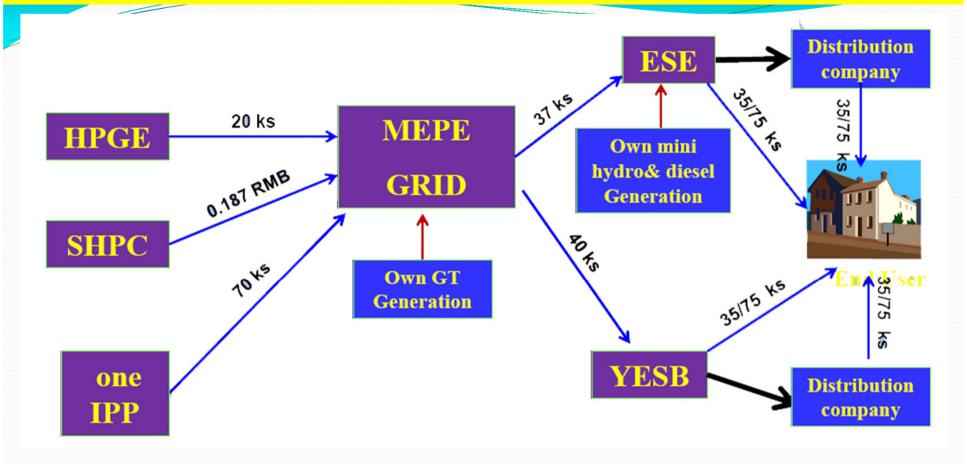




TARIFF

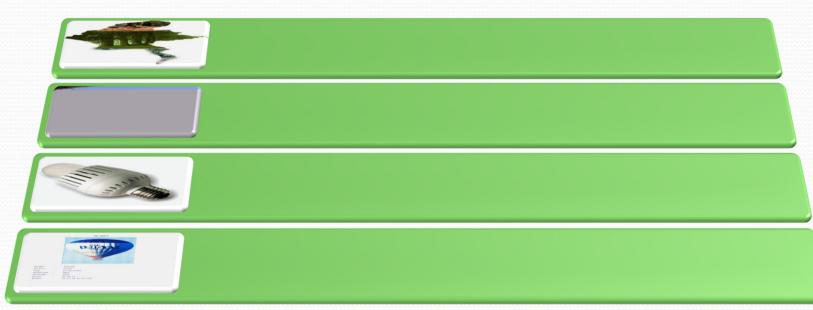
- Government Increase TARIFF as following from April 1,2014.
- Households (from US\$0.035/kwh to US\$0.05/kwh)
- Industry from (US\$0.075/kwh to US\$0.150/kwh)

Electricity transaction in National Grid (From Generator to consumer)



All the prices are for 1 unit (1kWh)
For IPP/JV Project, transaction price depends on their own investment and
operation cost of the power station and PPA system

Source: MOEP, 2013





Challenges



Region wise electrification

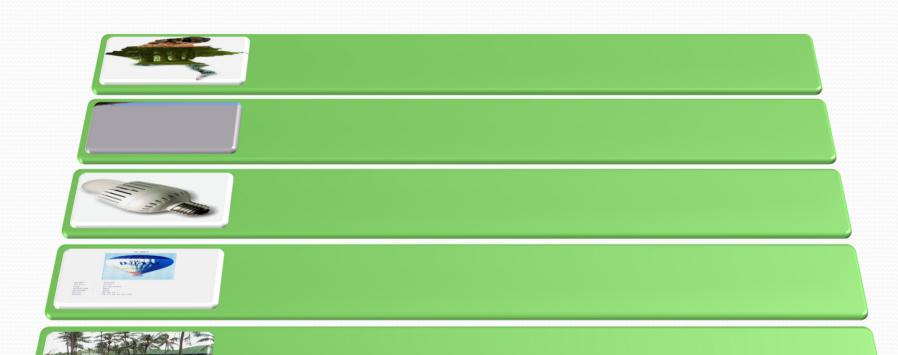
State/Region	Percent Electrified	No of Villages			
		Grid electrific ation	Off-grid	Un- electrified	
Kayar State	41	53	42	416	
Mandalay Region	35	738	189	2313	
Mon State	31	254	318	628	
Kachin State	26	1	283	2295	
Bago Region	23	309	2070	2416	
Kayin State	23	46	79	1938	
Sagaing Region	22	624	3060	2295	
Chin State	16	-	326	1026	
Ayarwadi Region	10	343	2992	8602	
Shan State	9	374	786	13424	
Tanintharyi Region	9	573	1611	2588	
Rakhine State	6	-	1033	2827	

Source: MOEP,

2013

Issues and Challenges

- While long term target for grid extension and installed capacity exist,
 Only short term target for off-grid electrification
- Tariff imparity this may slow the process of off-grid electrification
 - Technical:
 - ✓ Lack of regulations, codes, standards etc.
 - Financial:
 - ✓ Limited funds
 - ✓ Lack of proper financing mechanisms/rural energy financing market do not exist
 - Institutional:
 - ✓ Private Sector Participation
 - ✓ Communication & coordination
- Lack of adequate financing resources and capacity to develop investment projects
- Government subsidies for energy use in the industrial sector

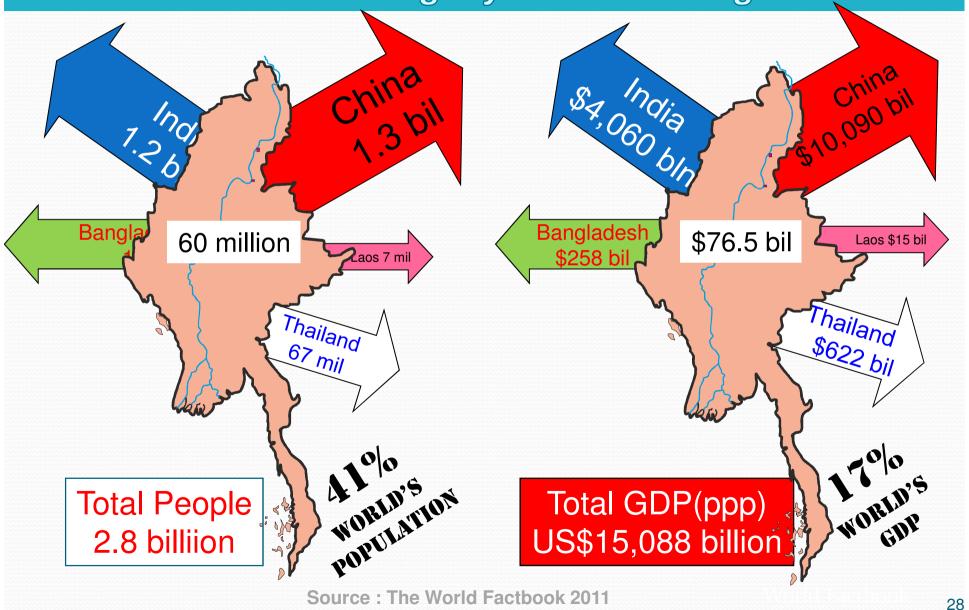




Conclusion

28th Most Populated, 40th Largest in the world and 2nd Largest in ASEAN

Reviewing Myanmar Strategic Potential



Local Project Partners

The Key Player NGO & Private Enterprise

- Myanmar Industries Association (Energy & Environmental Group) (MIA-EEnG)
- 5th Fl, UMFCCI Bldg, No.29, Minye Kyaw Swa Road, Lanmadaw Township, Yangon, Myanmar (e.mail mia@mptmail.net.mm; eengmia@gmail.com)
- KKS Group (Kaung Kyaw Say Group of Companies)
- No.31 Pinlone Yeikmon 5th Street, Pinlone Yeikmon, Thingungyun Tsp, Yagon, Myanmar (e.mail, mgy@myanmar.com.mm; kaungkyawsaymdoffice@gmail.com)

KAUNG KYAW SAY GROUP OF COMPANIES

What is REBF?

Renewable Energy, Energy Efficiency Business & Finance Forum

Since 2009

Yearly Held Business Forum
The Platform Between Private & Public Sector
The Stake Holders Meeting
Technology Sharing

REBF 2009 (The 1st Energy, Energy Efficiency Business Forum in Myanmar)











- Regional Governments has already approved verbely to act as IPP & ESCO to Kaung Kyaw Say Group of Companies
- The legal documentation is in progress



KKS's future Plan with financing assistant

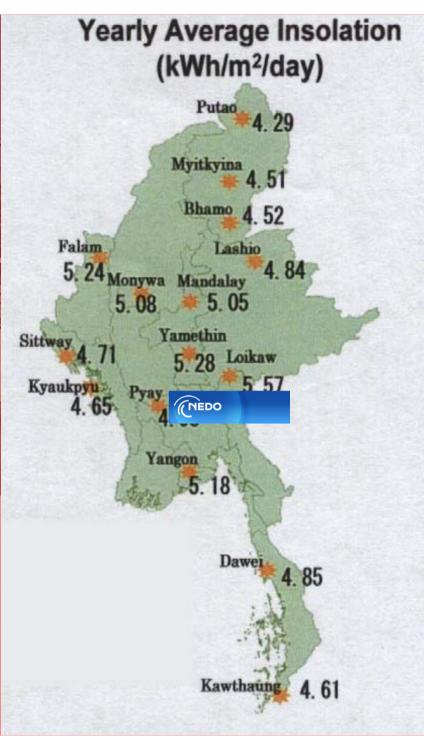
- IPP with Renewable Energy (5MW) Project.
- ESCO (to solve the energy losses with free investment scheme)

3KW Solar PV System implemented by KKS





Solar? Photovoltaic?



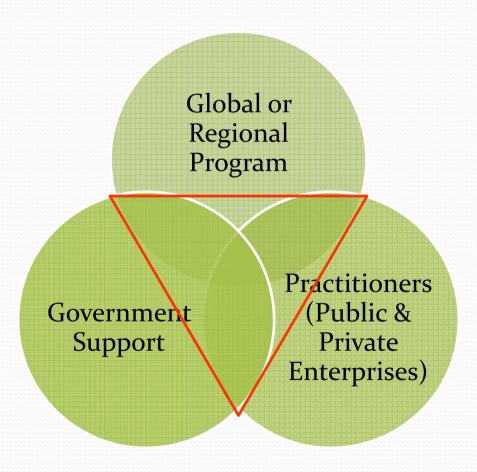


Financing Proposal Received by KKS

Financing	Options	Terms
EPC + F (financing)	Concessional loans or commercial loans	Rate at 2-8% for all types of projects
EMC (Energy Performance Contracting)	Uses the Expenses of energy reduced to Pay the costs of energy Conservation projects	3-5 year payback period
Export Credits	Preferential buyer's credit or supplier credit	
Project loan with LC	Loans provided by EPC contractors w/ LC. Allow project owner to refinance w/ bank	Pay in full upon completion.
BOT/BOO	Direct investment & operation	Investment plan
Biz Recruitment	Recruit investor consortium for a project	

Conclusion

• Energy is one of the priority area for the development process like in Myanmar and it is not only the developing process but also fighting for the poverty reduction.



Thank you for your kind

HTUN NAING AUNG



Office: +95-1-571284

Mobile: +95 -9-5183517

No.31 Pinlone Yeikmon 5th Street, Pinlone Yeikmon, Thingungyun Tsp, Yangon, MYANMAR 11071



www.kaungkyawsay.com

mgy@myanmar.com.mm kaungkyawsaymdoffice@gmail.com