## **SHS user Survey - MSE**

Note to the Interviewer: Whenever possible assess the questions by observation and not by questioning!	CODE: Name: Date:
	Number of interview on the day:

The	The following information has to be filled out before the interview:		
Ger	neral Information		
Α	Location (village/city)		
	Address		
В	Name of the owner of the SHS		
	(see list from provider)		
С	Who is the person that is interviewed?	owner, spouse,	
		☐ daughter, ☐ son	
		mother, father	
D	Organization (provider)	☐ Grameen Shakti, ☐ BRAC, ☐ TMSS,	
		☐ CMES, ☐ RSF,	
		☐ other:	
Е	Number of the HH in the list of the PO		
F	Start of the interview (time)	End of the interview (time)	

## Introduction

Good Morning, my name is..... We are carrying out a study in the area on the use of Solar Home Systems and electricity supply in general. I would like to ask you some questions.

All information given will be treated with confidentiality. This means that although we are writing down your name, the name will be separated from your responses in the analysis. Therefore, it will possible later on to know who has been interviewed in this village, but it will not be possible to know which answers were given by you and which ones were given by someone else. Thank you very much for welcoming us!

Acc	uisition of SHS	
1	Type of SHS	Watt Peak (Wp)
2	When did you buy your SHS?	☐ less than 12 month ago ☐ less than 2 years ago ☐ less than 3 years ago ☐ more than 3 years
3	Have you had a SHS before the one that is installed now?	<ul> <li>□ no, it's the first</li> <li>□ yes,</li> <li>if yes</li> <li>□ we still use the old one in addition</li> <li>□ the last one was broken and we bought a new one</li> <li>□ the last one was broken and replaced by the PO without costs (warranty)</li> </ul>
4	How did you know about the SHS?	☐ neighbour ☐ NGO campaign ☐ SHS technician personally ☐ relatives ☐ Other:
5	When buying the SHS, have you had the opportunity to decide between different providers?	☐ Yes ☐ No
6	Are you also connected to the grid?	☐ Yes ☐ No
7	Would grid be available in your place? Palli Biddut?	☐ Yes, if yes: why have you chosen the SHS? ☐ No
8	Do you share the electricity form the SHS with someone? (Neighbour etc.)	☐ Yes ☐ No
9	What is the total cost of the system, including initial payment and instalment payment?	Taka

10	How do you finance the purchase of your SHS?	<ul><li>□ by monthly instalment rates from the SHS</li><li>□ at once</li><li>□ by my own (MSE money)</li></ul>	e provider of the
11	If financed by instalments:  How high is the payment rate per month?	Taka per month	
12	In what period of time does the credit has to be repaid? (repayment scheme)	24 month 36 month other	
13	What happens, when you are not able to pay the instalment rates in time?  Inverse questioning! / Do not read the answers!	☐ I don't know, I have always paid the instalment rates in time ☐ I pay it with a delay. ☐ The total time of payments extents.	have faced problems with payment have not faced problems with payment
14	You said that the total price of the SHS was (price paid).  Imagine that the SHS would have cost 3.000 Taka more, that means Taka  Would you have bought it anyhow?	☐ Yes ☐ No	

Use	of SHS		
20	What were your expectations when with the SHS?	you bought the SHS? What	did you think would change
	2. What where the things that actually	$\underline{v}$ changed in the daily life due	to the SHS?
	<u>Do</u> read out categories! Tick appropri	ate	
		Expectations BEFORE the acquisition of the SHS	Which of these improvements actually take place NOW?
	money savings		
	fuel savings		
	improvement of illumination		
	improvement of study conditions for children		
	modernization		
	better air conditions		
	better access to information		
	more time for income generating activities		
	improvement of life quality (watching movies etc)	;	
	improved status		
	more safety		
	no power cut		
	more customers		
	Other (specify):		
21	What is the most important improvement of the SHS for your livelihood? And second?		major improvement
		se	cond major improvement

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22	What do you use the SHS for?	☐ Illumination
		□TV
		Radio
		☐ Mobile Phones
		☐ other
		other
23	How many hours per day can you	
	use the electricity of the SHS nor-	
	mally?	hours
Busi	ness	
30	What kind of business are you	production: specify
	running?	agriculture specify
		animal breeding, specify
		shop: specify:
		☐ trade. specify
		services specify
		☐ other
31	How does the electricity influence	prolongation of existing activities due to illumination
	the activities of your business?	using the electricity directly
		for processing of crops
		to run electrical machines and appliances
		Please List
32	Have you started new business	☐ Yes
	activities since you use the SHS	□No
	that you could not do before?	Which?
33	Were you able to raise the profit	Yes
	due to the new or additional activi-	□No
	ties?	
34	If production: where you able to	Yes
	intensify your production due to the	□No
	SHS?	How much?

6	An Assessment of Improved Cook Stove and Solar Home System Interventions
35	Have you extended the average \ \tag{Yes.} \ \tag{No}

33	working hours per day since the installation of the SHS?	if yes: average working hours per day NOW  average working hours per day BE- FORE
36	How many employees do you have?	Number of full time employees
37	Have you created new jobs due to the changes that are related to the use of SHS?	☐ Yes ☐ No  If yes: how many?
1		
Intor	mation and Communication	
40	If TV or radio	☐ Yes ☐ No,
	Do you use the TV / radio to attract	
	more customers to your business?	If yes: Does this show results?
		☐ Yes ☐ No,
41	If you think of where you get information from, that is relevant for you as a business man, do you think that the access to information has changed due to the installation of the SHS?	☐ no change ☐ improved, because: ☐ worsened, because:
42	Do you think that the options to	☐ no change
	communicate have changed due to	improved, because:
	the installation of the SHS?	worsened, because:
43	Do you think that you are more concern of the economic dynamics of your business? E.g. do you have now access to information on market prices, which you have not had before?	☐ Yes ☐ No  If yes: do you think, that this is relevant for your business? ☐ Yes ☐ No
44	Do you have a mobile, which you charge with the electricity of the SHS?	☐ Yes ☐ No
45	Have you had some kind of telephone before you installed the SHS?	☐ Yes ☐ No

Illu	Illumination							
50	For how many hours do you use the SHS for illumination in the evenings?		a	average hours per working day:				
51	Do you now use also traditional illu-			☐ Yes, ☐ No				
	mination devices, in addition to the		i	if yes:				
	SHS?		1	Average hours per day?				
52	What is the price for a litre of kerosene?							
			Taka					
53	NOW: What kind of fuel do you use for t			traditional illumination devices?				
	How much do you sp	ent on it per montl	h?	•				
	BEFORE: And before	e the installation o	f tl	he SHS, how	much money have	e you spent on fuel	per	
	week?							
	We need the TOTAL day, x 30 days x Take	•		ot answer, as	k for the quantity	(litres of kerosene)	per	
	day, x 50 days x Take	1			DEFORE		1	
		NOW		l	BEFORE	<del></del>	-	
	Туре	Quant/ month		Taka / month	Quant/ month	Taka / month		
	Kerosene							
	☐ Candle							
	Other							
		Total			Total			
				l	l			
Mai	ntenance and After-s	ales Service						
60	What is the current of	condition of your		it is working	g properly	_		
	SHS?			it is broken				
				☐ it needs s	ome fixing becau	use it doesn't fund	tion	
			р	properly [please specify the problem:]				
61	How satisfied are	you with your	9-10 very satisfied					
	SHS?			7-8 satisf	fied			
				5-6 so so	)			
	_			☐ 1-4 not s	atisfied			
	On a scale form 1 to	10						
			it	f not satisfied;	why? (note the p	oints mentioned)		

62	How could the SHS be improved?			
63	Have you have to replace any parts	☐ Yes, ☐ No		
	of the SHS in the past?	If yes: which?		
		☐ Battery		
		☐ Solar Panel		
		☐ Lamp / Tube		
		☐ Charge Controller		
		Switches		
		☐ Other part, specify:		
64	If yes: How much money have you had to pay for the replaced items?	nothing (warranty)		
		□ Taka		
65	Considering all the technical problems you had so far with the SHS.  Has the NGO solved the problems in	☐ No, never		
		Yes, less than 50 % of the cases		
		Yes, more than 50 % of the cases		
	these occasions?	☐ Yes, always		
66	If not always	☐ by my own		
	Who else solved the problem?	☐ by local technician		
		other: specify:		
67	How satisfied are you with the main-	9-10 very satisfied		
	tenance / after-sales services pro-	☐ 7-8 satisfied		
	vided by the NGO?	☐ 5-6 so so		
		1-4 not satisfied		
	On a scale form 1 to 10			
		if not satisfied; why? (note the points mentioned)		
68	How could the after-sales service of the	e NGO be improved?		

69	Have you got any user-training / orientation?			
		☐ Yes, <i>if yes:</i> how many days?		
70	Do you know about the complain	Yes		
	number of IDCOL?	□ No		
71	In the future: Imagine that your bat-	throw it away		
	tery is not working anymore. What will you do?	buy another one		
	Do <u>not</u> read the answers!	advice the NGO to take it back other		
72	Would you recommend a SHS to	Yes		
	relatives, friends, neighbours, etc.?	□ No		
Ene	ergy and Additional Expenses			
80	,			
	If you remember the time before the in tricity from? How much money have yo		ave you purchased elec-	
	Are you still using this source of electric		spent on it now?	
		Taka per month spent be-	Taka per month spent	
		fore the installation of SHS	now at the moment	
	Grid	Tk/m	Tk/m	
	Storage battery (e.g. automotive battery)	Tk/m	Tk/m	
	Normal batteries (for radio or torches etc.)	Tk/m	Tk/m	
	Generator (Diesel)	Tk/m	Tk/m	
	☐ Electricity bought from neighbour our other sources	Tk/m	Tk/m	
	Other electricity source (specify):	Tk/m	Tk/m	
	☐ Electricity bought from neighbour our other sources ☐ Other electricity source	Tk/m	Tk/m	

much money you and the members of the

household earn per month?

P- Ba	P- Basic Needs				
P1	How high is the monthly family income of the household?	Taka per month			
P2	Education: How common is the writing ability of the household members aged 10 years and above?	☐ half or more can write ☐ less than half can write ☐ none can write			
P3	Health: How frequently do the household members on average suffer from illnesses or ill-health?	☐ quite frequently (once or more a month) ☐ now and then (three or more times a year) ☐ very rarely (less than three times a year)			
P4	Social participation: How intensely any member of the household participates in the samajik / community activities?	☐ highly actively ☐ not so actively ☐ not active at all			
P5	Shelter: Does this household own any shelter anywhere?	<ul><li>☐ has house (land and house)</li><li>☐ has land no house or has house no land</li><li>☐ no land no house</li></ul>			
P6	Food: How frequently it so happened during the last 12 months that at least some household members could not have three (breakfast, lunch, dinner) meals (rice/ruti) a day due to shortage of food?	<ul><li>☐ quite commonly (four or more days in a month)</li><li>☐ now and then (once or less in a month)</li><li>☐ very rarely or never</li></ul>			
P7	Clothing: Do all members of the household have three or more sets of clothes?	☐ all have ☐ the majority have ☐ the majority have not			
	Is there anything else you want to tell us your SHS?	s about the SHS, your business, the provider of			
	Thank you very much for your time!				

FOR RESEARCHER: Please take some minutes after each interview to answer these ques-				
tions:				
How did the interview go, what was your general impression of the conversation?				
☐ it went well, open atmosphere ☐ it was difficult to get the information				
In your opinion, were the answers given to you consistent and faithful?				
yes, answers seemed plausible/true  no, many answers seemed doubtful				
Were there any aspects that were particularly difficult to talk about/get information on?  Please indicate the topics or number of questions:				
Were there any aspects that went particularly well and proved especially fruitful?  Please indicate the topics or number of questions:				
Are there any other impressions from the interview that you want to share?				
FOR RESEARCHER: Please sign				
I have personally conducted the interview and collected the information above to the best of my knowledge.				
Name Signature:				
Thank you very much!!				