



Promoting Energy Innovation in Agriculture

The Case of Solar Powered Irrigation Systems



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(GIZ / Hahn)



Structure of Presentation

The Context: Promoting Productive Uses of Energy (PUE)

- Research: Gain insights on the relation between energy use and economic development
- Technical Assistance: Provide practical guidance on how to promote PUE
- Knowledge Management: Website, Webinars, Events

The Framework: Promoting Energy Innovation in Agriculture

- Background: Powering Agriculture Energy Grand Challenge
- Core Tool of PAEGC: The Global Innovation Call



The Case: Solar Powered Irrigation Systems (SPIS)

- Study: Conduct Research on solar powered irrigation systems
- Manual: Develop a Manual with Toolkit to assist market development



(GIZ / Hahn)



Context: PUE Research

Part 1

Key Objectives

- **Understand** the impact of electrification on economic development
- **Explore** opportunities of different energy technologies that are suitable for productive use (,push‘) or energy needs along specific value chains (,pull‘)

Key Outcome

- Evaluation Methodology: Tool for evaluating the impact of energy on firm performance
- Impact Study: Rigorous impact evaluation in three countries (Benin, Ghana, Uganda)
- Publications and Factsheets: Various value chains analysed, e.g.
 - Productive Use of **Thermal Energy**
- Catalogue: *Collect and present different applications for PUE*



(GIZ/Rammelt)



Context: PUE Technical Assistance

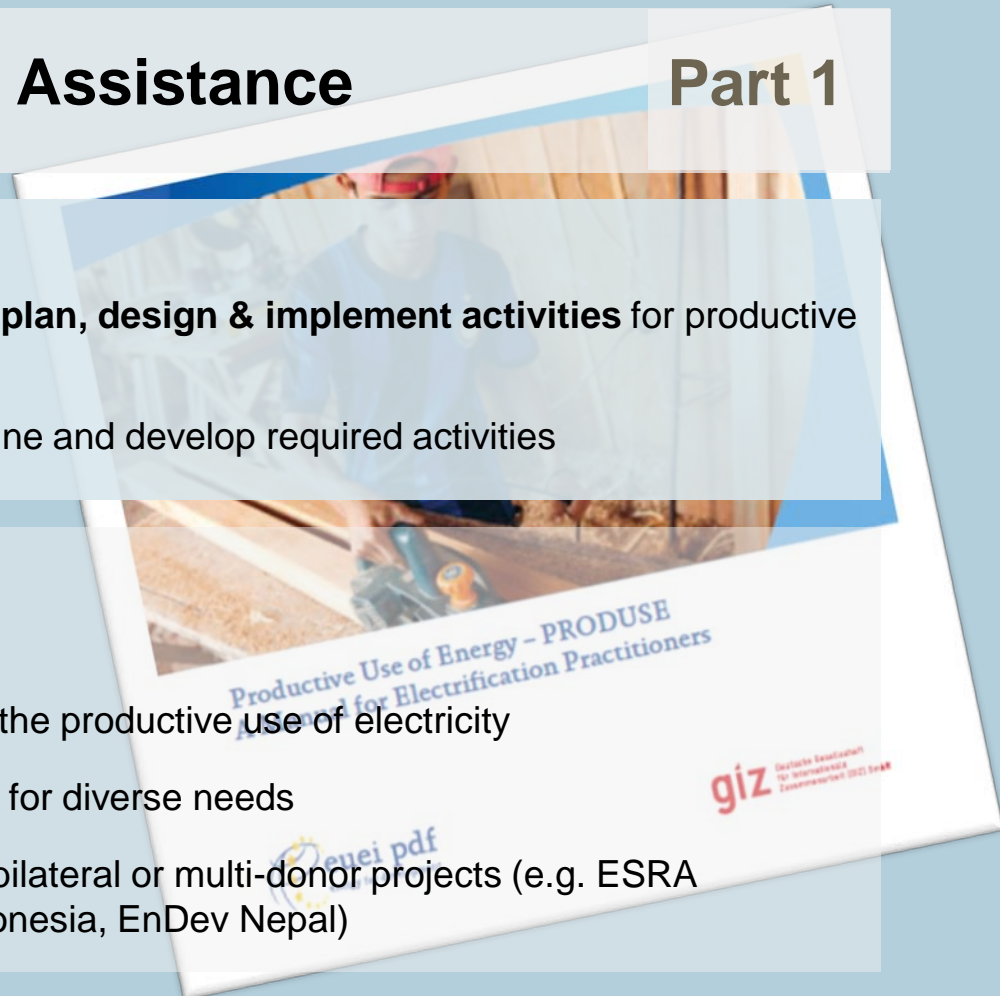
Part 1

Key Objectives

- Provide pragmatic guidelines on how to **plan, design & implement activities** for productive use promotion
- Offer a **structured approach** to determine and develop required activities

Key Outcome

- Manual: For Electrification Practitioners
 - **Step-by-step guide** to promoting the productive use of electricity
 - **Module-based approach** to cater for diverse needs
- In-country activities: Execution through bilateral or multi-donor projects (e.g. ESRA Afghanistan, EnDev Ghana, EnDev Indonesia, EnDev Nepal)





Context: PUE Knowledge Management

Part 1

ABOUT | PRODUSE MANUAL | PRODUSE STUDY | METHODOLOGY | ENERGY SOURCES | PROJECTS | PICTURE GALLERY | LINKS

Productive Use of Energy PRODUSE

"There is perhaps no greater burden on African firms than the lack of a reliable supply of electric power."
CGDEV 2009

The Manual

Step-by-step guidance for designing and implementing activities to promote productive use of energy in the context of electrification programmes. [Read more >](#)

The Study

The impacts of electrification on small and micro businesses in Sub-Saharan Africa with case studies in Benin, Ghana and Uganda. [Read more >](#)

The Methodology

The PRODUSE methodology allows for a robust but cost-effective evaluation of the productive use impacts of energy projects and programmes. [Read more >](#)

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giz | BMZ | Federal Ministry for Economic Cooperation and Development | ESMAP | Energy Sector Management Assistance Program | THE AFRICA ELECTRIFICATION INITIATIVE | euei pdf | energy for development

- **Information Dissemination: Websites** (www.produse.org/, www.energypedia.info/),
Webinars

Powering Agriculture

AN ENERGY GRAND CHALLENGE



BMZ



Federal Ministry
for Economic Cooperation
and Development



CHALLENGE

Millions of farmers and agribusinesses in developing countries lack access to the clean energy services necessary for increasing agricultural productivity and value.

Market Barriers

- Limited Demand
- Limited Access to Financing
- Inappropriate Technology Design & Cost
- Few Commercially Replicable Business Models



Innovative & Appropriate Tech

Post-harvest Processing,

Decentralized Power,

Cold Storage,

Irrigation

Impact

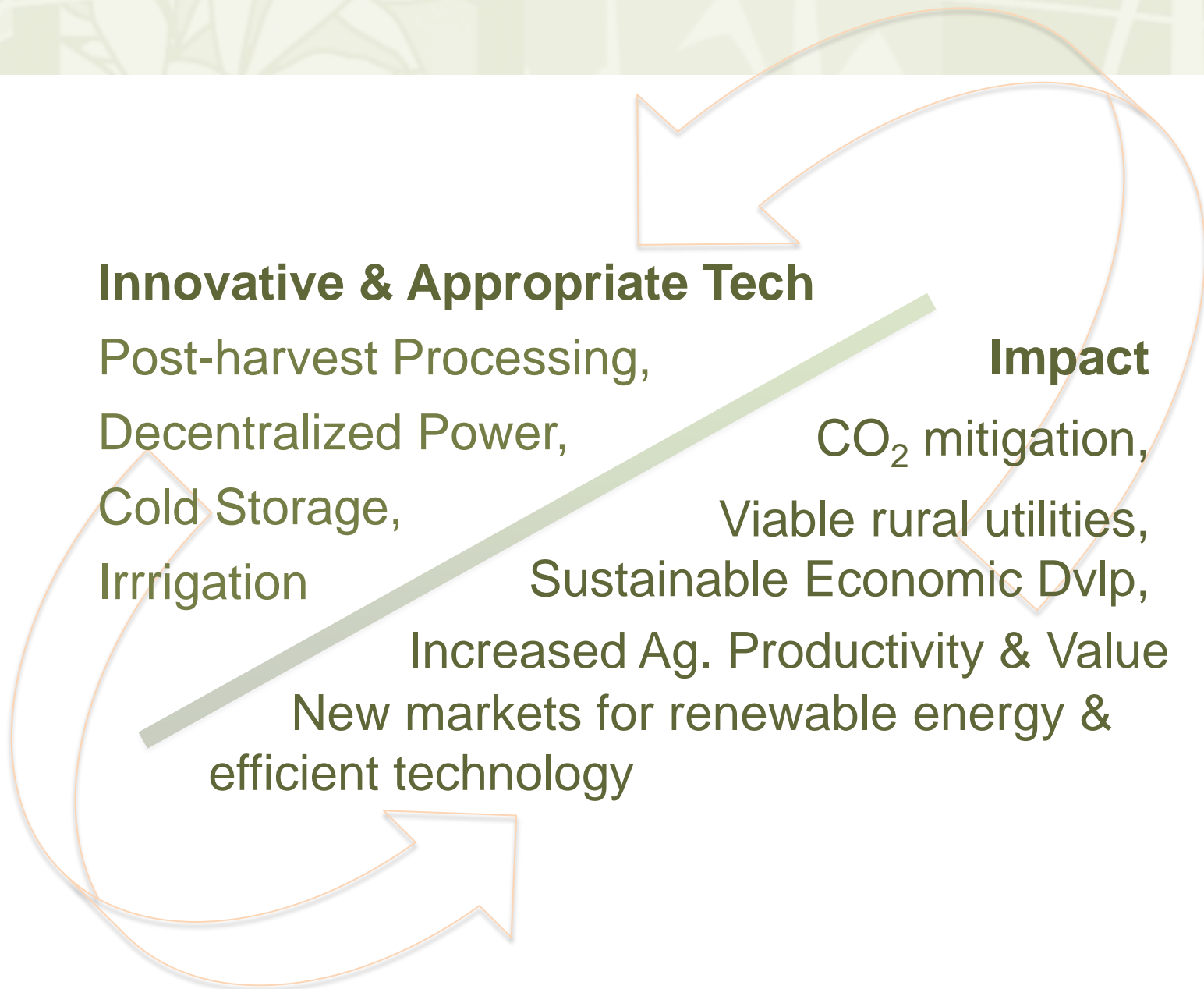
CO₂ mitigation,

Viable rural utilities,

Sustainable Economic Dvlp,

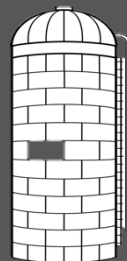
Increased Ag. Productivity & Value

New markets for renewable energy &
efficient technology



Energy in the Agricultural Value Chain

Part 2



INPUTS

Seed
Water
Labor
Fodder
Fertilizer
Pesticide
Herbicide
Equipment

PRODUCTION

*Growers or
Cooperatives*
Horticulture
Livestock
Aquaculture
Dairy/meat

LOCAL TRANSPORT/ COLLECTION

Truck
Bicycle
Train
Boat
Animal
On foot

STORAGE & HANDLING

*Pre or post
processing*
Storage
Silos
Cooling
Brokers &
Traders

PROCESSING

Drying, grinding,
milling, etc.
Food & feed
ingredients

BEYOND POWERING AG



TRANSPORTATION & LOGISTICS

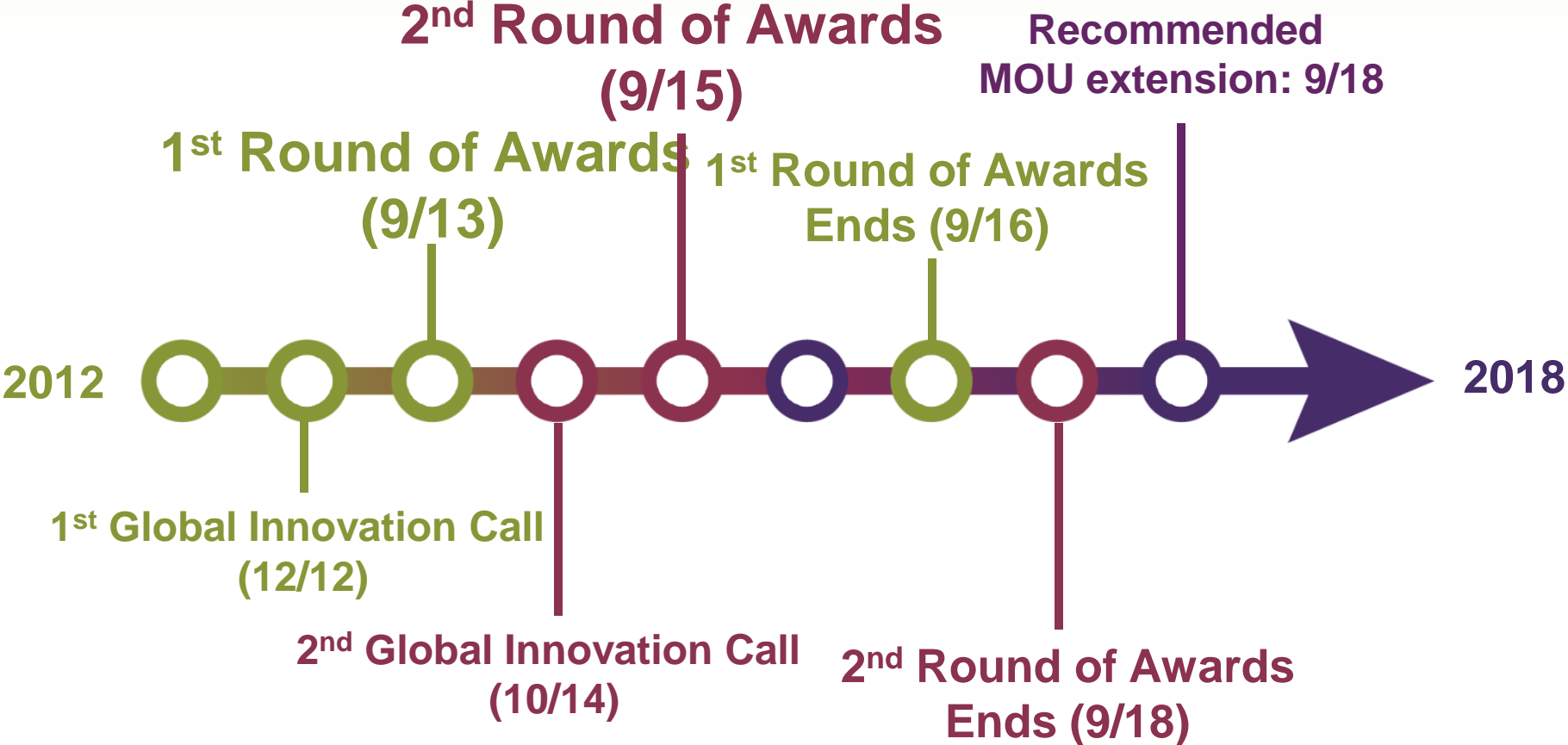


MARKETING & DISTRIBUTION



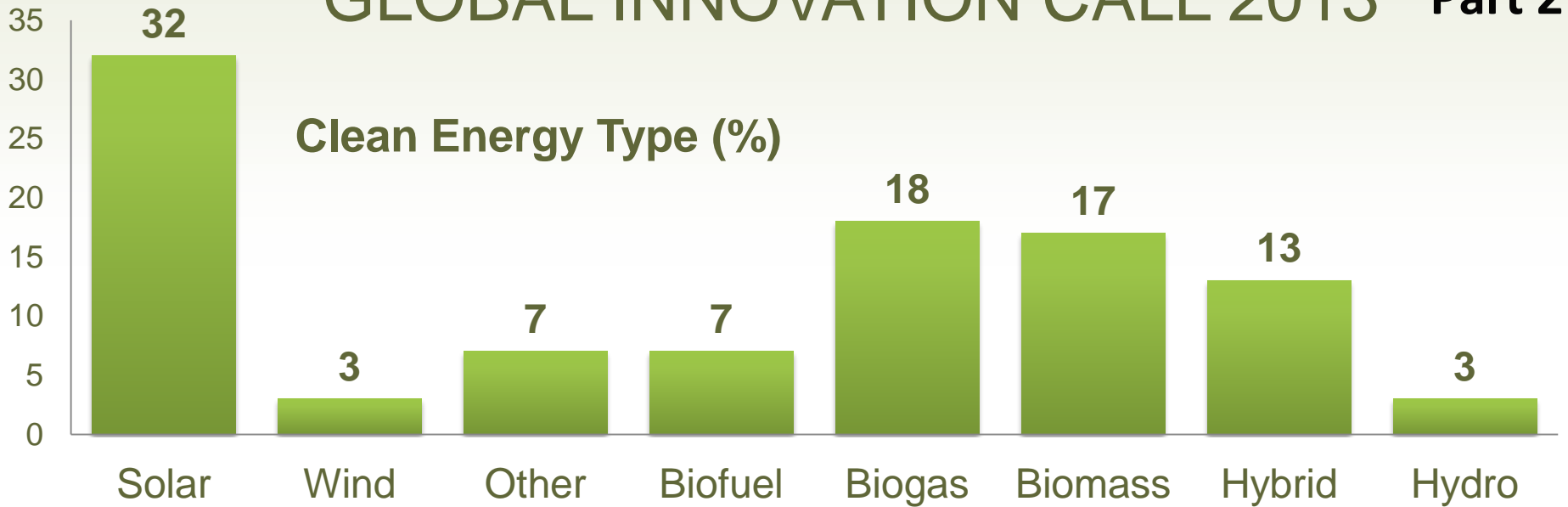
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Powering Ag Timeline

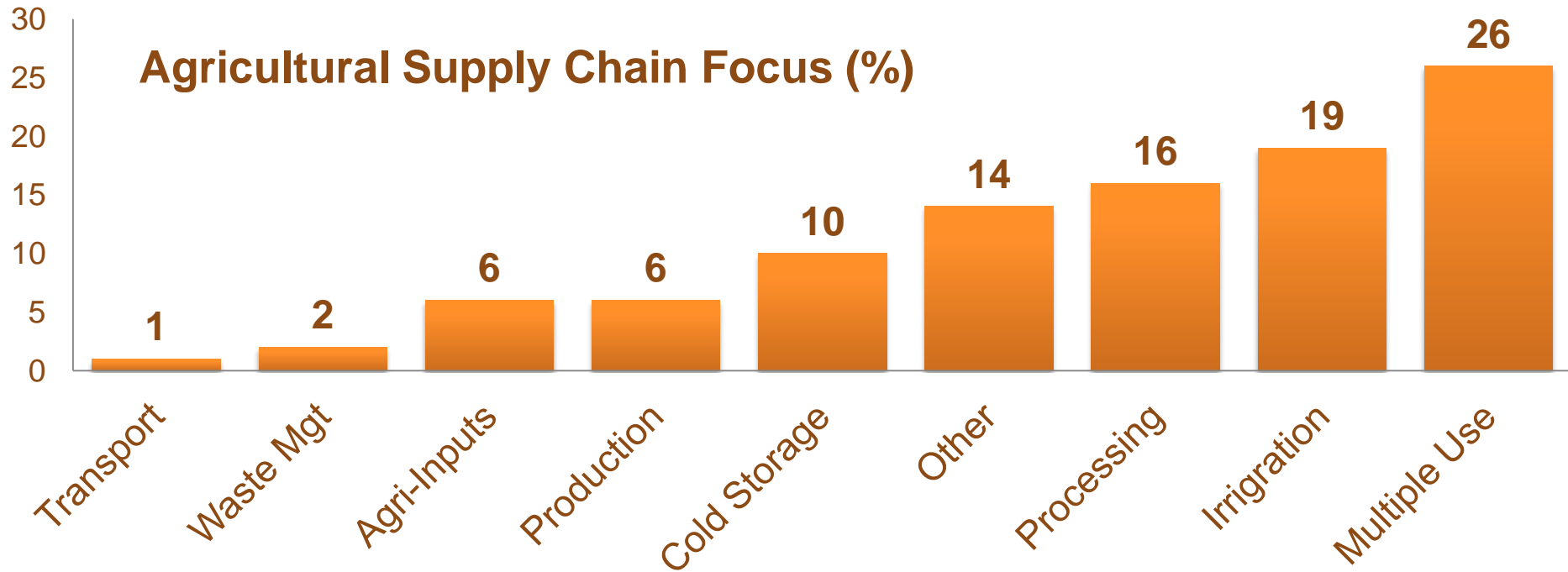


GLOBAL INNOVATION CALL 2013 **Part 2**

Clean Energy Type (%)



Agricultural Supply Chain Focus (%)

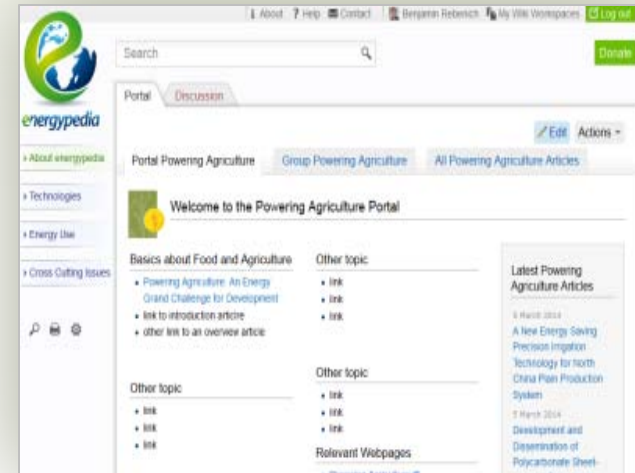


KNOWLEDGE MANAGEMENT

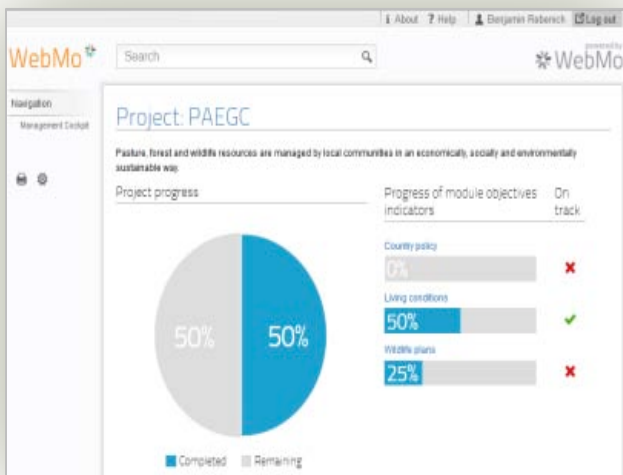
Part 2



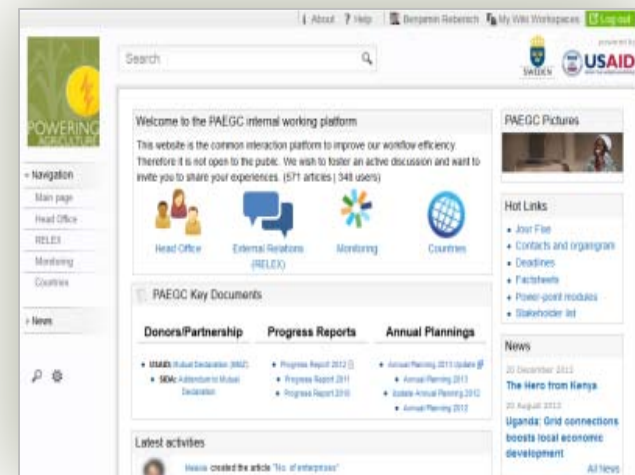
Communications



Knowledge Hub



Monitoring Platform



Project Management Platform



Case: SPIS Impact Project

Part 3

Background

- Trends such as favorable price development of PV modules and technology improvements have led to a (renewed) increased interest in **solar powered irrigation systems (SPIS)**
- SPIS rely on and affect different important resources (**‘Water, Energy and Food Nexus’**) with potential for synergies but also challenges for conflicting use

SPIS Impact Project

- In order to assess the economic and ecologic viability of SPIS on farms (2 – 15 ha), GIZ launched a **two-staged process** under the umbrella of **Powering Agriculture**
 - Stage One: In the first stage, a **stocktaking and analysis report** was compiled that assessed the status quo of irrigation on farms, technological options available for PV-powered irrigation, environmental impacts and economic viability
 - Stage Two: *In the second stage, a **manual with toolkit** is being developed to support the market development*



Case: SPIS Stocktaking and Analysis Report

Part 3

Key Findings

- Market Development: In recent years, several **thousands of PV water pumps** have been sold in 'developing' countries – manufacturers and suppliers continue to extend to new markets
- Market Drivers: The cost of irrigation water depends on the farm setting – if the system is **appropriately sized** and the **crops match the water conveyance** characteristics, SPIS are highly competitive compared to both diesel engine and grid-driven pumps
- Market Potential: More than **26 million diesel and electric pumps** run on Indian farms; in Morocco, IFC estimates a market potential valued at between **800 million and 1.3 billion USD by 2020** (IFC, 2014)

Country Cases

- **Government support programs** in place in Chile (up to 100%), Morocco and India (up to 70%)
- All results will be made available at: https://energypedia.info/wiki/Portal:Powering_Agriculture



Case: SPIS Manual and Toolkit

Part 3

Manual

- Limits in terms of a meaningful and feasible application of the PV technology result predominantly from the **agronomic and financial viability**
- To assess the suitability of SPIS on-farms and to facilitate access to finance, a manual is developed for building capacities in **agricultural extension offices** and **financial institutions**
- The manual will serve for a variety of needs, incl. **information** sourcing, **technology** choice, assessment of **financial viability** and **environmental impacts**, determination of O&M implications

Toolkit

- The toolkit will include a variety of tools including initial technological layout and economic assessment tools





**Thank you for your
attention**

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