

Project Name: EDAP IDA-Integrated Business Management System (SIGEM ERP-IRMS-CMS)

Invitation for Bids (IFB)

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Issuing date of the IFB: February 6, 2012

Republic of Mozambique

Credit Number: IDA 4681-0 MZ

Project Name: EDAP IDA-Integrated Business Management System (SIGEM ERP-IRMS-CMS)

Supply, Installation & Training of an Integrated Business Management System (SIGEM) for
Electricidade de Moçambique, E.P. (EDM)

IFB Number: ENC. 181/SIGEM-ERP&CMS&IRMS/2011

1. This Invitation for Bids (IFB) follows the General Procurement Notice (GPN) for this project that appeared in UNDB online on April 8, 2009.

2. The Government of Mozambique (GOM) has applied a credit from the IDA (International Development Association) for the implementation of an Integrated Management System for the Electricity Utility of Mozambique (SIGEM - Sistema Integrado de Gestão da Electricidade de Moçambique) and intends to apply part of the funds to make payment under the agreement(s) resulting from this IFB: “Supply, Installation & Training of an Integrated Business Management System (SIGEM) for Electricidade de Moçambique, E.P. (EDM)”.

3. The Electricidade de Moçambique, E.P. (EDM) serves as the implementing agency for the project and now invites sealed bids from eligible Bidders for the supply of an Integrated Business Management System (SIGEM) for Electricidade de Moçambique, E.P. (EDM) including supply, installation, training, customization and integration with legacy systems, of the following Management Information Systems:

1. a commercial management system (CMS), to support customer service and all commercial functions within the company;
2. an incident recording and management system (IRMS), to enable EDM to better respond to client contingencies by automating the detection of distribution faults and ensuring the quality of power supply;
3. a corporate resources management information system (also identified as “enterprise resource planning (ERP)” for the entire EDM, to integrate the management of all the corporate processes and resources of the company under a single technological platform.

4. Bidding will be conducted using the International Competitive Bidding (ICB) procedures specified in the World Bank’s Guidelines: Procurement under IBRD Loans and IDA Credits, edition of January 2011, and is open to all Bidders eligible as defined in these Guidelines, that meet the following minimum qualification criteria:

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- Companies with registration for providing software development and consultancy are eligible for bidding.

- The Bidder/Supplier should be an established Information Technology company/ IT System Integrator and should have been in the business for a period exceeding ten (10) years as on the date of opening of bids. During the past ten (10) years, the Bidder should have completed four (4) successful contracts involving the development, installation, and provision of technical support for Information Systems of similar functional/technical characteristics in electric utilities, wherein two of the utilities had more than 1 million customers at the time of the implementation.

- Average Annual Turnover: The Bidder should demonstrate a minimum average annual turnover of US\$9,000,000.00 (nine million American dollars) equivalent, calculated as total certified payments received for contracts in progress or completed, within the last five (5) years.

- Financial Performance: Submission of audited balance sheets, or if not required by the law of the applicant's country, other financial statements acceptable to the Bidder, for the last five (5) years to demonstrate the current soundness of the applicants financial position and its prospective long term profitability, and capacity to have a cash flow amount of US\$ 500.000 or equivalent.

The following financial ratios should be accomplished:

- · Current ratio (current assets / current liabilities) ≥ 1.0
- · Debt Ratio (Total Debt / Total Assets) Este endereço de e-mail está protegido de spam bots, pelo que necessita do Javascript activado para o visualizar

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